

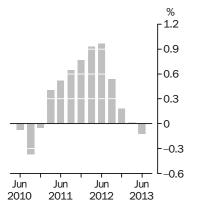
BUSINESS INDICATORS

AUSTRALIA

EMBARGO: 11.30AM (CANBERRA TIME) MON 2 SEP 2013

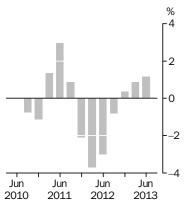
Inventories (volume terms)

Trend estimates



Company gross operating profits

Trend estimates



INQUIRIES

For further information about these and related statistics, contact the National Information and Referral Service on 1300 135 070 or Didier Rivet on Sydney (02) 9268 4900.

KEY FIGURES

	Mar Qtr 13 to Jun Qtr 13	•	
	%	%	
Sales of goods and services (Chain volume			
measures)			
Manufacturing			
Trend	-0.7	-1.9	
Seasonally Adjusted	0.1	-1.0	
Wholesale trade			
Trend	-0.6	1.0	
Seasonally Adjusted	0.6	1.7	
Inventories (Chain volume measures)			
Trend	-0.1	0.6	
Seasonally Adjusted	0.2	1.1	
Company gross operating profits			
Trend	1.2	1.6	
Seasonally Adjusted	-0.8	-0.4	
Wages and salaries			
Seasonally Adjusted	1.0	2.8	
KEV DOINTS			

KEY POINTS

CHAIN VOLUME ESTIMATES

- The trend estimate for inventories fell 0.1% in the June quarter 2013. The seasonally adjusted estimate rose 0.2% this quarter.
- The trend estimate for Manufacturing sales of goods and services fell 0.7% this quarter. The seasonally adjusted estimate rose 0.1%.
- The trend estimate for Wholesale trade sales of goods and services fell 0.6% this quarter. The seasonally adjusted estimate rose 0.6%.

CURRENT PRICE ESTIMATES

- The seasonally adjusted estimate for company gross operating profits fell 0.8% in the June quarter 2013.
- The seasonally adjusted estimate for wages and salaries rose 1.0% in the June quarter 2013.

NOTES

FORTHCOMING ISSUES

ISSUE (Quarter) RELEASE DATE

 September 2013
 2 December 2013

 December 2013
 3 March 2014

 March 2014
 2 June 2014

 June 2014
 1 September 2014

COMPARISON BETWEEN
COMPANY GROSS
OPERATING PROFITS AND
GROSS OPERATING
SURPLUS

Valuation changes have had an impact on the value of inventories held by Australian businesses this quarter. An inventories valuation adjustment (IVA) is applied in the calculation of the gross operating surplus of private non-financial corporations (GOS) estimate in the Australian National Accounts. The IVA for the June quarter 2013 is -\$45m which is \$287m lower than the March quarter 2013 IVA of \$242m.

No adjustment is made to the company gross operating profits (CGOP) estimate in this publication and, as a result, users should exercise caution when comparing CGOP and GOS. It should be noted that there are other differences between the two series. In particular, changes are made to GOS when annual benchmarks are applied and slightly different seasonal factors apply to the two series. Given this, while CGOP movements are an appropriate indicator for GOS, the two series will not have equivalent seasonally adjusted movements from quarter to quarter.

CHANGES IN NEXT ISSUE

As happens in September quarter each year, revisions to previously released data will occur as a result of the annual re-analysis of seasonally adjusted data series and the movement forward of the base year for the calculation of chain volume measures.

ABBREVIATIONS

ABN Australian Business Number

ABS Australian Bureau of Statistics

ANZSIC Australian and New Zealand Standard Industrial Classification

CGOP company gross operating profits

GOS gross operating surplus

PAYGW pay-as-you-go withholding

QBIS Quarterly Business Indicators Survey

SISCA Standard Institutional Sector Classification of Australia

TAU type of activity unit

Brian Pink

Australian Statistician

CONTENTS

	page
COMMENTARY	
Analy	sis by Industry
TABLES	
INVE	NTORIES
1	Chain volume measures
2	Chain volume measures, Percentage change from previous quarter 24
3	Current prices
SALE	S OF GOODS AND SERVICES
4	Chain volume measures
5	Chain volume measures, Percentage change from previous quarter 28
6	Current prices
7	By state, Current prices
8	By state, Current prices, Percentage change from the previous quarter 33
СОМ	PANY PROFITS BEFORE INCOME TAX
9	Current prices
10	Current prices, Percentage change from previous quarter
COM	PANY GROSS OPERATING PROFITS
11	Current prices
12	Current prices, Percentage change from previous quarter 40
UNIN	ICORPORATED GROSS OPERATING PROFITS
13	Current prices
14	Current prices, Percentage change from previous quarter 44
BUSI	INESS GROSS OPERATING PROFITS
15	Current prices
16	Current prices, Percentage change from previous quarter
WAG	ES AND SALARIES
17	Current prices
18	Current prices, Percentage change from previous quarter
19	By state, Current prices
20	By state, Current prices, Percentage change from the previous quarter 55
SFLE	ECTED OPERATING RATIOS
21	Sales of goods and services/Wages and salaries, Current prices, Original 56
22	Business gross operating profits/Sales of goods and services, Current
	prices, Original
23	Inventories/Sales of goods and services, Current prices, Original

CONTENTS continued

		page
ADDITIONAL INFORMATION		
	What if? Revisions to trend estimates	59
	Explanatory Notes	60
	Technical Notes	66

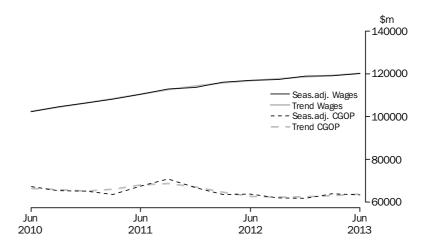
ANALYSIS BY INDUSTRY

FEATURED SERIES

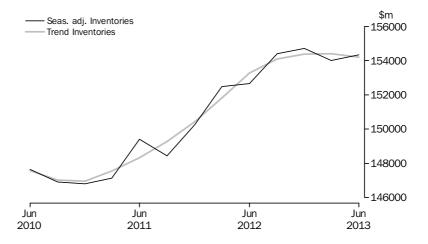
The following graphs and commentary refer to seasonally adjusted and trend estimates for sales of goods and services and inventories in volume terms, and wages and salaries and company gross operating profits in current price terms.

TOTAL ALL INDUSTRIES

In current prices, the trend estimate for company gross operating profits rose 1.2% this quarter. The seasonally adjusted estimate fell 0.8%. In current price terms, the trend estimate for wages and salaries rose 0.7%. The seasonally adjusted estimate rose 1.0%.

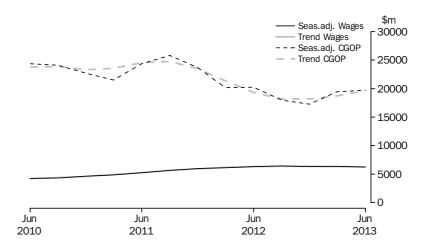


In volume terms, the trend estimate for total inventories fell 0.1% this quarter. The seasonally adjusted estimate rose 0.2%.

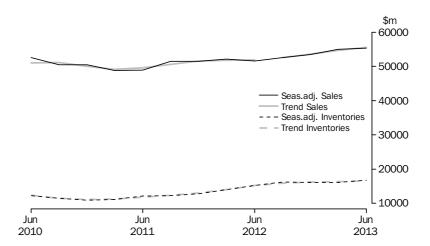


MINING

In current prices, the trend estimate for company gross operating profits rose 4.9% this quarter. The seasonally adjusted estimate rose 1.1%. In current price terms, the trend estimate for wages and salaries fell 1.1% this quarter. The seasonally adjusted estimate fell 2.9%.

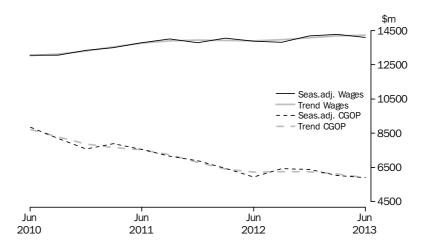


In volume terms, the trend estimate for sales of goods and services rose 1.5% this quarter. The seasonally adjusted estimate rose 0.6%. In volume terms, the trend estimate for inventories rose 1.0% this quarter. The seasonally adjusted estimate rose 3.7%.

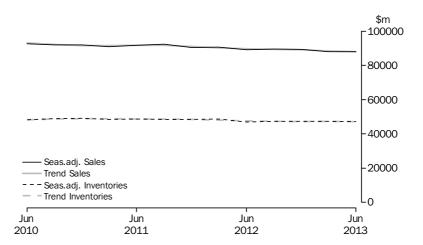


MANUFACTURING

In current prices, the trend estimate for company gross operating profits fell 3.5% this quarter. The seasonally adjusted estimate fell 2.1%. In current price terms, the trend estimate for wages and salaries rose 0.3% this quarter. The seasonally adjusted estimate fell 1.2%.

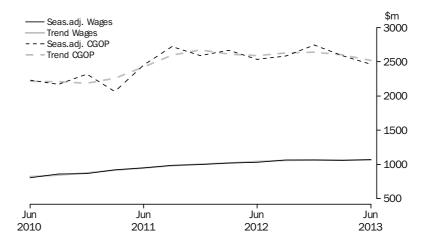


In volume terms, the trend estimate for sales of goods and services fell 0.7% this quarter. The seasonally adjusted estimate rose 0.1%. In volume terms, the trend estimate for inventories fell 0.3% this quarter. The seasonally adjusted estimate fell 0.4%.

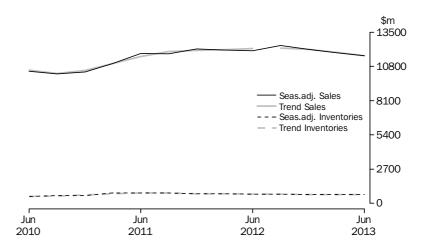


ELECTRICITY, GAS, WATER AND WASTE SERVICES

In current prices, the trend estimate for company gross operating profits fell 3.3% this quarter. The seasonally adjusted estimate fell 4.9%. In current price terms, the trend estimate for wages and salaries fell 0.2% this quarter. The seasonally adjusted estimate rose 1.1%.

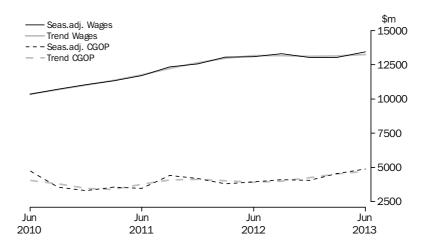


In volume terms, the trend estimate for sales of goods and services fell 2.4% this quarter. The seasonally adjusted estimate fell 2.1%. In volume terms, the trend estimate for inventories fell 1.2% this quarter. The seasonally adjusted estimate fell 2.1%.

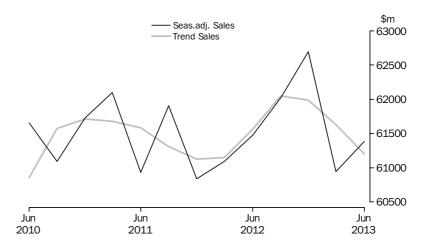


CONSTRUCTION

In current prices, the trend estimate for company gross operating profits rose 4.8% this quarter. The seasonally adjusted estimate rose 7.0%. In current price terms, the trend estimate for wages and salaries rose 0.7% this quarter. The seasonally adjusted estimate rose 3.2%.

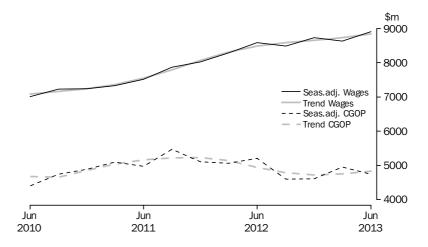


In volume terms, the trend estimate for sales of goods and services fell 0.7% this quarter. The seasonally adjusted estimate rose 0.7%.

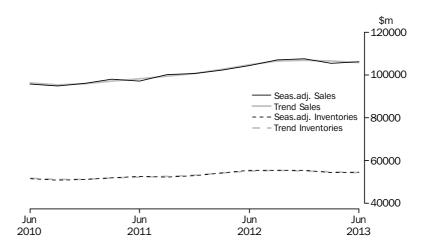


WHOLESALE TRADE

In current prices, the trend estimate for company gross operating profits rose 1.5% this quarter. The seasonally adjusted estimate fell 4.2%. In current price terms, the trend estimate for wages and salaries rose 1.3% this quarter. The seasonally adjusted estimate rose 3.1%.

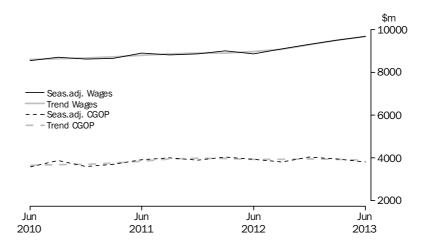


In volume terms, the trend estimate for sales of goods and services fell 0.6% this quarter. The seasonally adjusted estimate rose 0.6%. In volume terms, the trend estimate for inventories fell 0.7% this quarter. The seasonally adjusted estimate rose 0.3%.

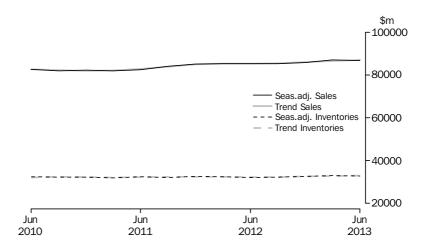


RETAIL TRADE

In current prices, the trend estimate for company gross operating profits fell 1.1% this quarter. The seasonally adjusted estimate fell 3.9%. In current price terms, the trend estimate for wages and salaries rose 1.9% this quarter. The seasonally adjusted estimate rose 1.8%.

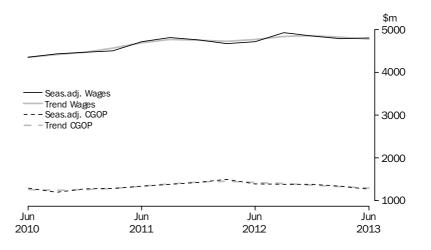


In volume terms, the trend estimate for sales of goods and services rose 0.5% this quarter. The seasonally adjusted estimate fell 0.4%. In volume terms, the trend estimate for inventories rose 0.4% this quarter. The seasonally adjusted estimate fell 0.8%.

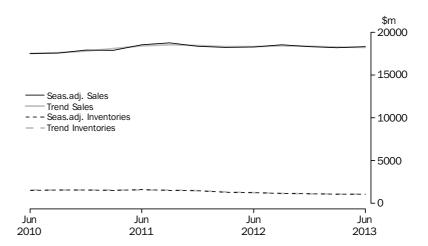


ACCOMMODATION AND FOOD SERVICES

In current prices, the trend estimate for company gross operating profits fell 2.9% this quarter. The seasonally adjusted estimate fell 5.4%. In current price terms, the trend estimate for wages and salaries fell 0.9% this quarter. The seasonally adjusted estimate rose 0.2%.

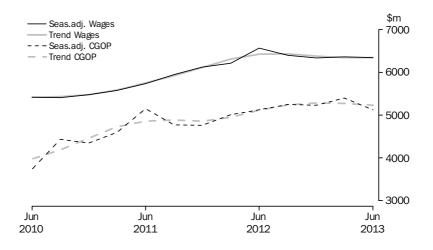


In volume terms, the trend estimate for sales of goods and services fell 0.2% this quarter. The seasonally adjusted estimate rose 0.7%. In volume terms, the trend estimate for inventories fell 2.1% this quarter. The seasonally adjusted estimate fell 2.4%.

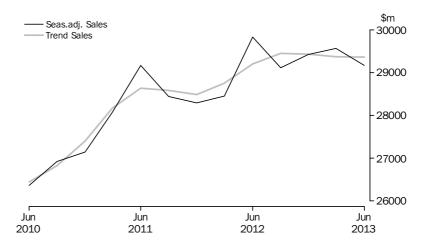


TRANSPORT, POSTAL AND WAREHOUSING

In current prices, the trend estimate for company gross operating profits fell 0.9% this quarter. The seasonally adjusted estimate fell 5.1%. In current price terms, the trend estimate for wages and salaries remained relatively unchanged this quarter. The seasonally adjusted estimate fell 0.3%.

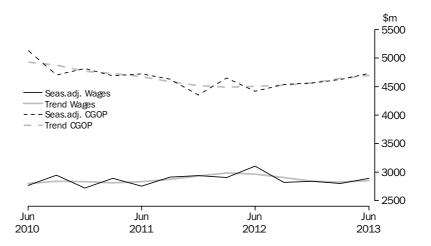


In volume terms, the trend estimate for sales of goods and services remained relatively unchanged this quarter. The seasonally adjusted estimate fell 1.4%.

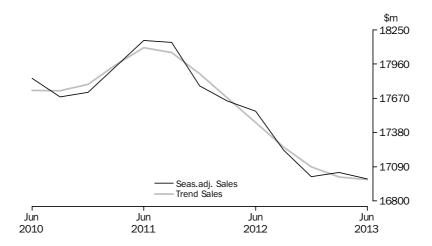


INFORMATION MEDIA AND TELECOMMUNICATIONS

In current prices, the trend estimate for company gross operating profits rose 1.1% this quarter. The seasonally adjusted estimate rose 2.2%. In current price terms, the trend estimate for wages and salaries rose 1.1% this quarter. The seasonally adjusted estimate rose 3.3%.

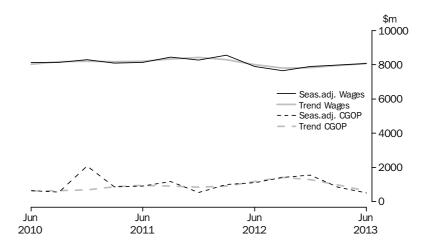


In volume terms, the trend estimate for sales of goods and services fell 0.1% this quarter. The seasonally adjusted estimate fell 0.3%.

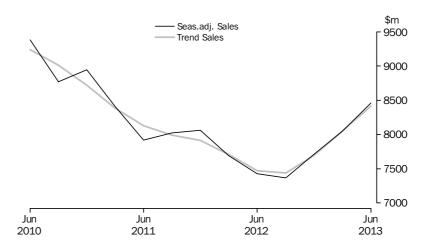


FINANCIAL AND
INSURANCE SERVICES

In current prices, the trend estimate for company gross operating profits fell 36.6% this quarter. The seasonally adjusted estimate fell 39.9%. In current price terms, the trend estimate for wages and salaries rose 1.4% this quarter. The seasonally adjusted estimate rose 1.1%.

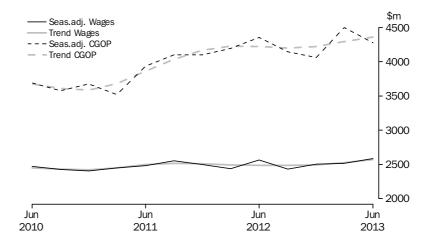


In volume terms, the trend estimate for sales of goods and services rose 4.5% this quarter. The seasonally adjusted estimate rose 5.1%.

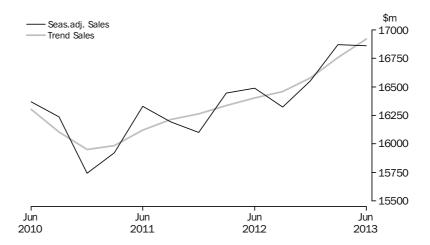


RENTAL, HIRING AND REAL ESTATE SERVICES

In current prices, the trend estimate for company gross operating profits rose 1.7% this quarter. The seasonally adjusted estimate fell 4.8%. In current price terms, the trend estimate for wages and salaries rose 1.8% this quarter. The seasonally adjusted estimate rose 2.8%.

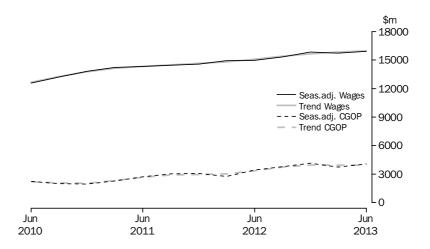


In volume terms, the trend estimate for sales of goods and services rose 1.0% this quarter. The seasonally adjusted estimate fell 0.1%.

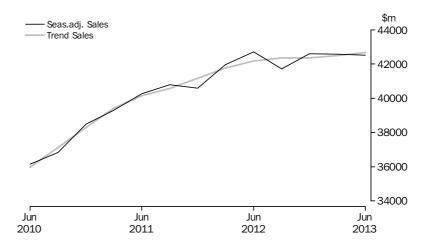


PROFESSIONAL,
SCIENTIFIC AND
TECHNICAL SERVICES

In current prices, the trend estimate for company gross operating profits rose 0.1% this quarter. The seasonally adjusted estimate rose 8.6%. In current price terms, the trend estimate for wages and salaries rose 0.7% this quarter. The seasonally adjusted estimate rose 1.2%.

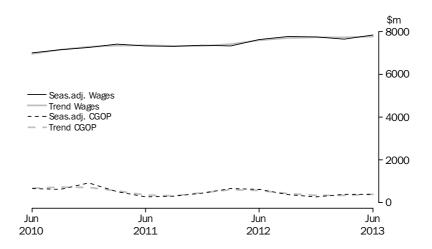


In volume terms, the trend estimate for sales of goods and services rose 0.4% this quarter. The seasonally adjusted estimate fell 0.2%.

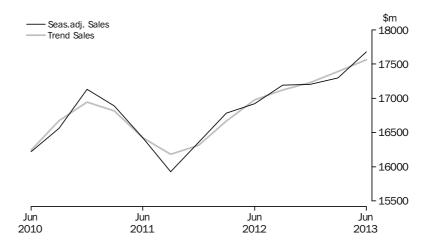


ADMINISTRATIVE AND SUPPORT SERVICES

In current prices, the trend estimate for company gross operating profits rose 12.3% this quarter. The seasonally adjusted estimate rose 2.5%. In current price terms, the trend estimate for wages and salaries rose 0.3% this quarter. The seasonally adjusted estimate rose 2.6%.



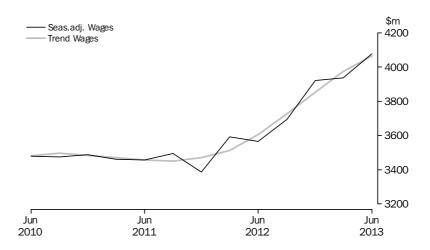
In volume terms, the trend estimate for sales of goods and services rose 1.0% this quarter. The seasonally adjusted estimate rose 2.2%.



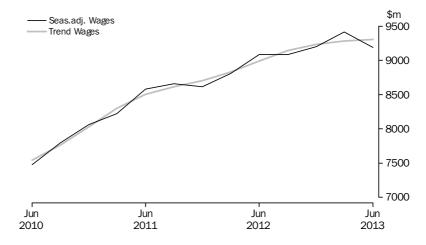
ANALYSIS BY INDUSTRY continued

EDUCATION AND TRAINING

In current price terms, the trend estimate for wages and salaries rose 2.3% this quarter. The seasonally adjusted estimate rose 3.6%.

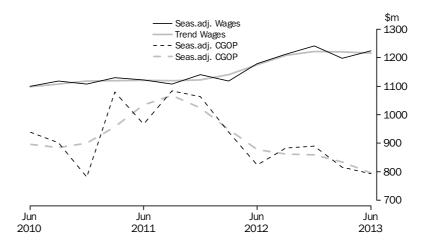


HEALTH CARE AND SOCIAL ASSISTANCE In current price terms, the trend estimate for wages and salaries rose 0.3% this quarter. The seasonally adjusted estimate fell 2.4%.

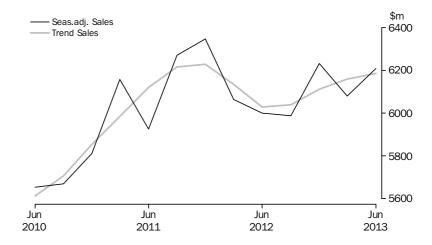


ARTS AND RECREATION SERVICES

In current prices, the trend estimate for company gross operating profits fell 4.6% this quarter. The seasonally adjusted estimate fell 2.9%. In current price terms, the trend estimate for wages and salaries fell 0.3%. The seasonally adjusted estimate rose 2.3%.

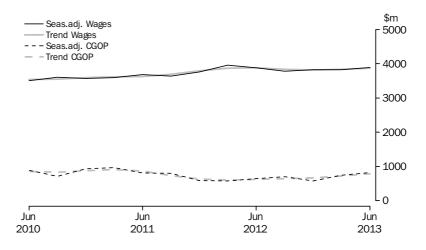


In volume terms, the trend estimate for sales of goods and services rose 0.4% this quarter. The seasonally adjusted estimate rose 2.1%.

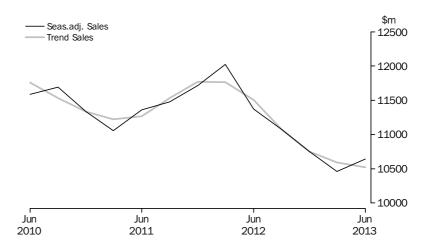


OTHER SERVICES

In current prices, the trend estimate for company gross operating profits rose 9.9% this quarter. The seasonally adjusted estimate rose 10.6%. In current price terms, the trend estimate for wages and salaries rose 0.8% this quarter. The seasonally adjusted estimate rose 1.7%.



In volume terms, the trend estimate for sales of goods and services fell 0.7% this quarter. The seasonally adjusted estimate rose 1.7%.





			Electricity,			Accommodation	
			gas, water and	Wholesale	Retail	and food	
	Mining	Manufacturing	waste services	trade	trade	services	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • •	• • • • • • •	• • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • • •
			(DRIGINAL			
2010-11							
June	11 958	48 886	814	52 359	31 711	1 608	148 404
2011–12							
September	12 404	48 482	819	52 672	32 607	1 498	149 587
December	12 619	47 744	751	54 445	33 071	1 543	151 326
March	14 174	49 075	751	54 557	32 323	1 282	153 281
June	15 031	47 104	713	55 298	31 277	1 250	151 815
2012-13							
September	16 425	47 471	733	55 824	32 660	1 133	155 584
December	15 888	46 557	699	56 836	33 141	1 155	155 650
March	16 286	47 783	710	54 560	32 863	1 064	154 716
June	16 595	47 198	695	54 482	32 009	1 067	153 524
			SEASON	ALLY ADJUST	FD		
			O E / O O I	MEET MOSCOT			
2010-11							
June	12 128	48 720	814	52 595	32 452	1 603	149 410
2011–12							
September	12 230	48 393	819	52 257	32 099	1 535	148 447
December	12 797	48 435	751	53 011	32 649	1 487	150 259
March	14 021	48 628	751	54 174	32 503	1 306	152 487
June	15 175	46 943	713	55 391	32 005	1 244	152 652
2012-13							
September	16 223	47 375	733	55 372	32 199	1 163	154 404
December	16 110	47 295	699	55 437	32 678	1 110	154 709
March	16 128	47 275	710	54 330	33 037	1 087	154 004
June	16 718	47 066	695	54 476	32 767	1 062	154 329
• • • • • • • • • • • •	• • • • • • •	• • • • • • • • • • • •	• • • • • • • • • • •	TREND	• • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • • •
				IKLND			
2010-11							
June	11 780	48 572	814	52 241	32 205	1 566	148 319
2011–12							
September	12 314	48 574	813	52 547	32 377	1 542	149 271
December	12 983	48 464	770	53 173	32 463	1 458	150 412
March	14 013	48 062	742	54 166	32 351	1 340	151 807
June	15 176	47 568	726	55 137	32 219	1 237	153 266
2012–13	-	- 7-	•			-	
September	15 919	47 248	718	55 456	32 290	1 162	154 091
December	16 181	47 232	713	55 450 55 151	32 599	1 119	154 376
March	16 341	47 244	711 704	54 713	32 850	1 084	154 376
June	16 506	47 120	696	54 312	32 972	1 061	154 200
Julio	10 000	77 120	330	J- J1Z	32 912	1 001	15-7 200

⁽a) Reference year for chain volume estimates is 2010-11

			Electricity,	Accommodation			
			gas, water and	Wholesale	Retail	and food	
	Mining	Manufacturing	waste services	trade	trade	services	Total
	%	%	%	%	%	%	%
• • • • • • • • • •	• • • • • •		• • • • • • • • •		• • • • • • • • •	• • • • • • • • •	• • • • • • • • • •
			OR	IGINAL			
2010-11							
June	5.4	-0.2	0.2	0.1	-0.2	7.5	0.3
2011–12							
September	3.7	-0.8	0.6	0.6	2.8	-6.9	0.8
December	1.7	-1.5	-8.4	3.4	1.4	3.0	1.2
March	12.3	2.8	0.0	0.2	-2.3	-16.9	1.3
June	6.0	-4.0	-5.0	1.4	-3.2	-2.5	-1.0
2012-13							
September	9.3	0.8	2.8	1.0	4.4	-9.4	2.5
December	-3.3	-1.9	-4.6	1.8	1.5	2.0	0.0
March	2.5	2.6	1.5	-4.0	-0.8	-7.9	-0.6
June	1.9	-1.2	-2.1	-0.1	-2.6	0.2	-0.8
• • • • • • • • • •	• • • • • •		• • • • • • • • • •		• • • • • • • • • •	• • • • • • • • •	• • • • • • • • • •
			SEASONAL	LY ADJUST	ED		
2010-11							
June	8.4	0.3	0.2	1.3	1.6	5.8	1.6
2011–12							
September	0.8	-0.7	0.6	-0.6	-1.1	-4.3	-0.6
December	4.6	0.1	-8.4	1.4	1.7	-3.1	1.2
March	9.6	0.4	0.0	2.2	-0.4	-12.2	1.5
June	8.2	-3.5	-5.0	2.2	-1.5	-4.8	0.1
2012-13							
September	6.9	0.9	2.8	0.0	0.6	-6.5	1.1
December	-0.7	-0.2	-4.6	0.1	1.5	-4.5	0.2
March	0.1	0.0	1.5	-2.0	1.1	-2.1	-0.5
June	3.7	-0.4	-2.1	0.3	-0.8	-2.4	0.2
• • • • • • • • • •	• • • • • •	• • • • • • • • • • •			• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •
			I	REND			
2010–11							
June	4.2	-0.4	7.7	0.8	0.2	0.4	0.5
2011-12							
September	4.5	0.0	-0.2	0.6	0.5	-1.5	0.6
December	5.4	-0.2	-5.3	1.2	0.3	-5.5	0.8
March	7.9	-0.8	-3.6	1.9	-0.3	-8.1	0.9
June	8.3	-1.0	-2.2	1.8	-0.4	-7.7	1.0
2012-13							
September	4.9	-0.7	-1.0	0.6	0.2	-6.1	0.5
December	1.6	0.0	-1.1	-0.6	1.0	-3.7	0.2
March	1.0	0.0	-1.0	-0.8	0.8	-3.1	0.0
June	1.0	-0.3	-1.2	-0.7	0.4	-2.1	-0.1

⁽a) Reference year for chain volume estimates is 2010-11

			Electricity,			Accommodation	
	A disabase	M	gas, water and	Wholesale	Retail	and food	T-4-1
	Mining	Manufacturing	waste services	trade	trade	services	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • •	• • • • • • •	• • • • • • • • • •			• • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • •
			0	RIGINAL			
2010-11							
June	13 226	49 982	846	46 462	32 338	1 628	144 481
2011-12							
September	14 074	49 384	856	47 023	33 228	1 523	146 089
December	14 092	48 518	782	49 159	33 604	1 589	147 744
March	14 951	49 891	785	48 883	32 780	1 337	148 627
June	16 134	47 987	766	49 551	31 943	1 298	147 680
2012-13							
September	16 782	47 758	800	49 928	33 412	1 186	149 867
December	15 939	47 100	796	51 481	33 928	1 227	150 472
March	16 426	48 572	824	49 548	33 406	1 132	149 909
June	16 408	48 151	805	49 464	32 617	1 127	148 572
			SEASONA	ALLY ADJUSTE	D		
2010-11							
June	13 114	49 791	846	47 379	33 093	1 623	145 845
2011–12							
September	13 759	49 294	856	47 129	32 710	1 560	145 308
December	14 420	49 255	782	48 081	33 176	1 532	147 246
March	15 110	49 416	785	48 983	32 963	1 362	148 620
June	15 953	47 800	766	50 336	32 687	1 291	148 832
2012-13							
September	16 413	47 663	800	50 009	32 941	1 217	149 043
December	16 321	47 904	796	50 430	33 454	1 179	150 084
March	16 617	48 012	824	49 781	33 584	1 156	149 974
June	16 197	47 991	805	50 143	33 389	1 121	149 646
		• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • • • •	TREND	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •
				IKLND			
2010-11							
June	13 040	49 455	839	47 059	32 737	1 588	144 718
2011–12							
September	13 742	49 560	837	47 478	32 990	1 573	146 180
December	14 447	49 359	804	48 122	33 013	1 500	147 246
March	15 198	48 851	780	49 076	32 892	1 390	148 186
June	15 156	48 226	776	49 937	32 862	1 290	148 952
		.5 220			32 302	1 200	1.0 302
2012–13	16 246	47 705	701	E0 060	22.040	4 000	4.40.207
September	16 316	47 785 47 707	791	50 260 50 180	33 016	1 220	149 387
December March	16 447 16 430	47 797 47 962	803 812	50 180 50 062	33 307 33 491	1 183 1 151	149 717 149 907
June	16 348	48 045	813	50 002	33 559	1 124	149 907
Julio	10 340	40 043	013	30 014	33 339	1 124	149 903



SALES OF GOODS AND SERVICES, Chain volume measures(a)

			Electricity,		Wholesole	Datail	Accommodation	Transport,
	Mining	Manufacturing	gas, water and waste services	Construction	Wholesale trade	Retail trade	and food services	postal and warehousing
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • •	• • • • • • • •	• • • • • • • • • •	• • • • • • • • • • •		• • • • • • • • • • •	• • • • • • • •	• • • • • • • • • • •	• • • • • • • • •
				ORIGINAL				
2010–11								
June	50 015	91 618	12 000	63 201	96 901	80 791	17 834	28 697
2011–12								
September	52 087	94 284	12 579	62 008	101 323	82 536	18 774	28 650
December	53 232	93 716	11 732	64 020	103 408	91 983	19 312	29 493
March	48 492	85 511	11 526	55 474	98 258	81 429	17 841	27 470
June	52 757	88 943	12 196	63 920	104 446	83 584	17 599	29 384
2012–13								
September	53 272	91 494	13 291	62 048	108 232	83 867	18 588	29 308
December	55 271	92 657	11 701	65 947	110 575	92 899	19 302	30 645
March	51 112 56 614	82 961 88 013	11 308 11 788	55 346 63 736	101 158 106 443	83 060 84 910	17 779 17 633	28 562 28 759
June	30 014	88 013	11 700	03 730	100 443	84 910	17 033	28 139
• • • • • • • • • •	• • • • • • • •	• • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • •	• • • • • • • • • • • •	• • • • • • • • •
			SEAS	ONALLY ADJU	JSTED			
2010-11								
June	48 856	91 716	11 812	60 935	97 076	82 482	18 512	29 168
	10 000	01110	11 012	00 000	01 010	02 102	10 012	20 100
2011–12	51 400	92 268	11 786	61 905	100 160	83 941	18 731	28 437
September December	51 400 51 444	92 208	12 187	60 840	100 160	85 083	18 321	28 437 28 289
March	52 050	90 643	12 082	61 090	100 592	85 300	18 217	28 450
June	51 563	88 978	12 020	61 474	104 387	85 323	18 279	29 831
	01 000	35 5.5	12 020	02	10.00.	55 525	10 2.0	20 001
2012–13 September	52 540	89 563	12 431	62 022	107 082	85 303	18 523	29 116
December	53 433	89 405	12 148	62 695	107 582	85 834	18 296	29 422
March	55 032	87 957	11 869	60 942	105 447	87 056	18 184	29 563
June	55 352	88 089	11 622	61 386	106 120	86 666	18 319	29 163
• • • • • • • • • • •	• • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • •	TREND	• • • • • • • • • • • •	• • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • •
				IKEND				
2010-11								
June	49 556	91 627	11 581	61 584	98 211	82 719	18 413	28 635
2011–12								
September	50 602	91 628	11 953	61 307	99 365	83 826	18 540	28 581
December	51 554	91 070	12 062	61 126	100 737	84 852	18 435	28 486
March	51 826	90 151	12 110	61 147	102 533	85 298	18 292	28 747
June	51 902	89 619	12 199	61 563	104 695	85 306	18 315	29 198
2012-13								
September	(b)52 532	89 346	(b) 12 235	62 047	106 494	85 500	18 371	29 449
December	53 577	88 960	12 139	61 989	106 841	86 011	18 334	29 432
March	54 660	88 474	11 910	61 626	106 420	86 557	18 272	29 367
June	55 492	87 876	11 628	61 204	105 772	87 005	18 229	29 361

⁽a) Reference year for chain volume estimates is 2010-11 (b) Break in series between this quarter and preceding quarter.



SALES OF GOODS AND SERVICES, Chain volume measures(a) ${\it continued}$

	Information media and tele- communications	Financial and insurance services(b)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services
	\$m	\$m	\$m	\$m	\$m	\$m	\$m
	ΨΠ	ΨΠ	ΨΠ	ΨΠ	ΨΠ	ψΠ	ΨΠ
• • • • • • • • • • • •	• • • • • • • • • • • • •	• • • • • • • • • •	ORIG	SINAL	• • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •
0040 44			OTTE				
2010–11 June	18 354	8 072	16 113	41 069	16 257	5 967	11 391
	16 334	8012	10 113	41 009	10 257	5 967	11 391
2011–12	40.050	0.000	40.404	44.040	45.007	0.007	44.500
September December	18 059 18 256	8 033 8 575	16 461 16 650	41 210 42 376	15 937 16 936	6 207 6 577	11 569 11 905
March	18 256 17 066	7 044	15 821	42 376 38 779	16 362	5 852	11 691
June	17 781	7 559	16 314	43 562	16 722	6 034	11 399
2012–13	101	. 555	1001.	.0 002	10 . 22	0 00 .	11 000
September	17 123	7 369	16 565	42 103	17 177	5 939	11 161
December	17 448	8 225	17 097	44 547	17 837	6 459	10 928
March	16 485	7 360	16 237	39 387	16 864	5 962	10 168
June	17 207	8 607	16 719	43 343	17 471	6 133	10 669
• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •		SEASONALI	Y ADJUSTED	• • • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •
		•	SLASONALL	I ADJUSTED			
2010-11							
June	18 157	7 916	16 329	40 253	16 426	5 926	11 361
2011–12							
September	18 144	8 021	16 194	40 785	15 928	6 270	11 475
December	17 773	8 064	16 101	40 579	16 360	6 346	11 712
March	17 648	7 690	16 446	41 963	16 781	6 064	12 025
June	17 560	7 425	16 487	42 710	16 918	6 000	11 368
2012-13							
September	17 231	7 364	16 323	41 710	17 192	5 988	11 073
December	17 004	7 716	16 551	42 588	17 204	6 231	10 750
March	17 041	8 047	16 869	42 573	17 298	6 079	10 460
June	16 988	8 458	16 859	42 499	17 676	6 208	10 641
			TRE	END			
2010–11	40.000	0.400	10.100	40.444	40.400	0.400	44.000
June	18 098	8 126	16 120	40 144	16 423	6 120	11 266
2011–12							
September	18 057	7 987	16 214	40 571	16 179	6 216	11 534
December	17 878	7 916	16 263	41 161	16 314	6 228	11 769
March June	17 671 17 465	7 707 7 468	16 335 16 403	41 756 42 186	16 668 16 978	6 134 6 029	11 766 11 505
	17 405	1 408	10 403	42 100	10 918	0 029	11 305
2012–13	4		40 :	40.5:-	4-4:-	0.055	44.0==
September	17 257	7 439	16 459	42 347	17 117	6 039	11 072
December March	17 088 17 002	7 699 8 051	16 577 16 756	42 361 42 494	17 233 17 388	6 111 6 158	10 750 10 591
June	16 979	8 414	16 920	42 494 42 671	17 563	6 185	10 591
34.10	10 5/19	0 -11-	10 020	72 011	11 505	0 100	10 019

⁽a) Reference year for chain volume estimates is 2010-11 (b) See paragraph 7 of Explanatory Notes for limited scope and

coverage of this industry



SALES OF GOODS AND SERVICES, Chain volume measures - Percentage change from previous quarter(a)

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
	%	%	%	%	%	%	%	%
• • • • • • • • • •	• • • • •	• • • • • • • • • • •	• • • • • • • • •		• • • • • • • • • • •	• • • • • • • •	• • • • • • • • •	• • • • • • • • •
				ORIGINAL				
2010–11	10.2	6.9	14.6	11.9	3.1	3.5	1.7	6.0
June	10.2	6.9	14.6	11.9	3.1	3.5	1.7	6.0
2011–12	4.1	2.0	4.0	1.0	4.6	2.2	F 2	0.0
September December	4.1 2.2	2.9 -0.6	4.8 -6.7	-1.9 3.2	4.6 2.1	2.2 11.4	5.3 2.9	-0.2 2.9
	-8.9	-0.6 -8.8	-6. <i>1</i> -1.8	-13.3	-5.0	-11.4 -11.5	-7.6	-6.9
March	-8.9 8.8	-8.8 4.0	-1.8 5.8	-13.3 15.2		-11.5 2.6	-7.6 -1.4	-6.9 7.0
June	0.0	4.0	5.8	15.2	6.3	2.0	-1.4	7.0
2012–13								
September	1.0	2.9	9.0	-2.9	3.6	0.3	5.6	-0.3
December	3.8	1.3	-12.0	6.3	2.2	10.8	3.8	4.6
March	-7.5	-10.5	-3.4	-16.1	-8.5	-10.6	-7.9	-6.8
June	10.8	6.1	4.2	15.2	5.2	2.2	-0.8	0.7
• • • • • • • • • •	• • • • •	• • • • • • • • • • • •	• • • • • • • • •		• • • • • • • • • •	• • • • • • • •	• • • • • • • • • •	• • • • • • • • • •
			SEAS	SONALLY ADJ	USTED			
2010-11								
June	0.1	0.9	7.4	-1.9	-0.9	0.8	3.6	3.9
2011–12								
	5.2	0.6	-0.2	1.6	3.2	1.8	1.2	-2.5
September December	0.1	-1.9	3.4	-1.7	0.4	1.4	-2.2	-0.5
March	1.2	0.2	-0.9	0.4	1.6	0.3	-2.2 -0.6	0.6
June	-0.9	-1.8	-0.5	0.6	2.1	0.0	0.3	4.9
	-0.5	-1.0	-0.5	0.0	2.1	0.0	0.5	4.5
2012–13								
September	1.9	0.7	3.4	0.9	2.6	0.0	1.3	-2.4
December	1.7	-0.2	-2.3	1.1	0.5	0.6	-1.2	1.1
March	3.0	-1.6	-2.3	-2.8	-2.0	1.4	-0.6	0.5
June	0.6	0.1	-2.1	0.7	0.6	-0.4	0.7	-1.4
• • • • • • • • • •	• • • • • •	• • • • • • • • • • • •	• • • • • • • • •	TREND	• • • • • • • • • • • •	• • • • • • • •	• • • • • • • • • •	• • • • • • • • •
				INCIND				
2010–11								
June	0.8	0.1	5.2	-0.1	1.2	0.9	1.8	1.7
2011-12								
September	2.1	0.0	3.2	-0.5	1.2	1.3	0.7	-0.2
December	1.9	-0.6	0.9	-0.3	1.4	1.2	-0.6	-0.3
March	0.5	-1.0	0.4	0.0	1.8	0.5	-0.8	0.9
June	0.1	-0.6	0.7	0.7	2.1	0.0	0.1	1.6
2012-13								
September	(b)na	-0.3	(b)na	0.8	1.7	0.2	0.3	0.9
December	2.0	-0.4	-0.8	-0.1	0.3	0.6	-0.2	-0.1
March	2.0	-0.5	-1.9	-0.6	-0.4	0.6	-0.3	-0.2
June	1.5	-0.7	-2.4	-0.7	-0.6	0.5	-0.2	0.0
-								2.0

na not available

⁽b) Break in series between this quarter and preceding quarter.

⁽a) Reference year for chain volume estimates is 2010-11



SALES OF GOODS AND SERVICES, Chain volume measures - Percentage change from previous quarter(a) continued

	Information media and tele- communications	Financial and insurance services(b)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services
	%	%	%	%	%	%	%
• • • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • •	ORIGI	• • • • • • • • • • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •	• • • • • • • •
2010–11			0111011				
June	5.8	4.4	5.2	13.0	-1.3	0.2	6.0
2011–12							
September	-1.6	-0.5	2.2	0.3	-2.0	4.0	1.6
December	1.1	6.8	1.2	2.8	6.3	6.0	2.9
March	-6.5	-17.9	-5.0	-8.5	-3.4	-11.0	-1.8
June	4.2	7.3	3.1	12.3	2.2	3.1	-2.5
2012-13							
September	-3.7	-2.5	1.5	-3.3	2.7	-1.6	-2.1
December	1.9	11.6	3.2	5.8	3.8	8.8	-2.1
March	-5.5	-10.5	-5.0	-11.6	-5.5	-7.7	-7.0
June	4.4	16.9	3.0	10.0	3.6	2.9	4.9
• • • • • • • • •							
		SE	EASONALLY	ADJUSTED			
2010-11							
June	1.2	-5.9	2.6	2.4	-2.7	-3.8	2.7
2011–12							
September	-0.1	1.3	-0.8	1.3	-3.0	5.8	1.0
December	-2.0	0.5	-0.6	-0.5	2.7	1.2	2.1
March	-0.7	-4.6	2.1	3.4	2.6	-4.4	2.7
June	-0.5	-3.4	0.3	1.8	0.8	-1.1	-5.5
2012-13							
September	-1.9	-0.8	-1.0	-2.3	1.6	-0.2	-2.6
December	-1.3	4.8	1.4	2.1	0.1	4.1	-2.9
March	0.2	4.3	1.9	0.0	0.5	-2.4	-2.7
June	-0.3	5.1	-0.1	-0.2	2.2	2.1	1.7
• • • • • • • • •		• • • • • • • • • •			• • • • • • • • • • •	• • • • • • • • • •	
			TREN	טא			
2010–11	2.5	2.	2.5		2.2	2.2	•
June	0.8	-3.1	0.8	1.9	-2.3	2.3	0.4
2011–12							
September	-0.2	-1.7	0.6	1.1	-1.5	1.6	2.4
December	-1.0	-0.9	0.3	1.5	0.8	0.2	2.0
March	-1.2	-2.6	0.4	1.4	2.2	-1.5	0.0
June	-1.2	-3.1	0.4	1.0	1.9	-1.7	-2.2
2012-13							
September	-1.2	-0.4	0.3	0.4	0.8	0.2	-3.8
December	-1.0	3.5	0.7	0.0	0.7	1.2	-2.9
March	-0.5	4.6	1.1	0.3	0.9	0.8	-1.5
June	-0.1	4.5	1.0	0.4	1.0	0.4	-0.7

⁽a) Reference year for chain volume estimates is 2010-11

ABS • BUSINESS INDICATORS • 5676.0 • JUN 2013

⁽b) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry



SALES OF GOODS AND SERVICES, Current prices

			Electricity, gas,				ccommodation	Transport,
	A Alice time of	Manageraturia	water and	0	Wholesale	Retail	and food	postal and
	Mining	Manufacturing	waste services	Construction	trade	trade	services	warehousing
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • •	• • • • • • • •	• • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • •	• • • • • • • • •
				ORIGINAL				
2010-11								
June	53 857	93 324	12 295	64 258	99 101	81 808	17 967	29 218
2011–12								
September	57 623	95 653	13 274	63 244	103 335	83 477	19 015	29 411
December	57 004	95 086	12 528	65 709	106 601	92 701	19 795	30 742
March	48 358	86 983	12 402	57 304	101 676	81 836	18 481	28 927
June	52 535	90 473	13 549	66 412	109 179	84 572	18 184	30 611
2012-13								
September	50 577	91 716	15 964	64 747	110 316	85 014	19 366	30 900
December	50 235	93 792	14 761	69 155	113 217	93 966	20 377	32 596
March	47 243	84 330	14 456	58 416	104 439	83 230	18 795	30 873
June	51 173	89 397	15 016	67 657	110 748	85 460	18 545	31 120
• • • • • • • • • •	• • • • • • • • •	• • • • • • • • • • •	CEAC		ICTED	• • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • •
			SEAS	ONALLY ADJU	JOIED			
2010-11								
June	52 300	93 420	12 101	61 963	99 136	83 400	18 674	29 595
2011–12	EC 400	02.626	10 110	62 120	100 000	04.020	18.000	20.205
September	56 408 55 740	93 626	12 440	63 139	102 200	84 939 85 689	18 990 18 737	29 205
December	55 749 53 040	91 827 92 238	13 006 12 989	62 457 63 087	103 766 105 876	85 689 85 737	18 737 18 873	29 507 30 022
March June	52 010 51 033	92 238 90 496	13 354	63 897	109 085	86 214	18 904	30 970
	51 055	90 490	13 334	03 691	109 083	80 214	18 904	30 910
2012–13								
September	49 486	89 773	14 947	64 720	109 029	86 526	19 305	30 698
December	49 249	90 480	15 316	65 768	110 065	86 832	19 290	31 316
March	50 915	89 460	15 132	64 291	108 756	87 215	19 216	32 029
June	49 707	89 477	14 817	65 183	110 525	87 115	19 285	31 460
• • • • • • • • • •		• • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • •	• • • • • • • • •
				TREND				
0040 44								
2010–11	F2 027	02.002	44.000	60.204	00.075	02.400	40.500	00.007
June	53 237	93 003	11 932	62 394	99 675	83 480	18 590	28 987
2011–12								
September	55 261	93 114	12 537	62 592	101 768	84 707	18 828	29 396
December	55 106	92 612	12 862	62 782	103 873	85 542	18 868	29 685
March	53 072	91 576	13 102	63 147	106 209	85 935	18 861	30 090
June	50 241	90 749	13 443	63 947	108 276	86 187	19 002	30 588
2012-13								
September	(a)50 208	90 216	(a) 14 912	64 771	109 389	86 533	19 186	31 023
December	49 821	89 914	15 142	65 044	109 529	86 853	19 265	31 359
March	49 911	89 736	15 120	65 024	109 643	87 077	19 278	31 623
June	50 062	89 462	14 970	64 884	109 956	87 247	19 253	31 823

⁽a) Break in series between this quarter and preceding quarter.



SALES OF GOODS AND SERVICES, Current prices continued

	Information media and tele-	Financial and insurance	Rental, hiring and real estate	Professional, scientific and	Administrative and support	Arts and recreation	Other
	communications	services(a)	services	technical services	services	services	services
	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • •	• • • • • • • • • •
			ORIG	SINAL			
2010–11	40.470	0.400	10.057	44.400	40.470	0.050	44.007
June	18 470	8 198	16 257	41 169	16 478	6 056	11 687
2011–12 September	10 100	9 209	16.669	40.242	16 418	6 220	10.050
December	18 122 18 484	8 208 8 763	16 668 16 937	42 312 43 535	16 418 17 553	6 338 6 717	12 058 12 482
March	17 227	7 206	16 128	40 233	17 063	5 978	12 290
June	17 946	7 770	16 625	45 216	17 551	6 188	12 032
2012–13	_, _,						
September	17 263	7 681	16 902	44 032	18 267	6 170	11 897
December	17 820	8 590	17 505	46 840	19 076	6 731	11 732
March	16 834	7 717	16 672		18 089	6 225	10 981
June	17 642	9 060	17 193	45 739	18 758	6 423	11 548
• • • • • • • • • •	• • • • • • • • • • • •		SEASONALL	Y ADJUSTED	• • • • • • • • • • • •	• • • • • • • • •	• • • • • • • • • •
2010–11							
June	18 214	8 038	16 429	40 400	16 634	6 107	11 653
2011–12							
September	18 289	8 195	16 391	41 724	16 448	6 346	11 959
December	17 983	8 239	16 413	41 758	16 967	6 433	12 278
March	17 827	7 865	16 773	43 513	17 463	6 193	12 639
June	17 657	7 632	16 763	44 354	17 731	6 234	11 997
2012-13							
September	17 428	7 675	16 653	43 469	18 313	6 192	11 802
December	17 380	8 057	16 996		18 408	6 432	11 539
March	17 405	8 435	17 312	44 828	18 524	6 453	11 295
June	17 335	8 901	17 306	44 859	18 957	6 473	11 516
• • • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • •			• • • • • • • • • • •	• • • • • • • • •	• • • • • • • • • • • •
			TRI	END			
2010-11							
June	18 188	8 245	16 265	40 536	16 658	6 227	11 582
2011–12							
September	18 209	8 152	16 429	41 355	16 632	6 326	11 998
December	18 052	8 088	16 541	42 369	16 911	6 335	12 328
March	17 830	7 893	16 642	43 237	17 380	6 276	12 378
June	17 620	7 693	16 716	43 855	17 847	6 213	12 161
2012-13							
September	17 476	7 725	16 807	44 258	18 174	6 259	11 790
December	17 400	8 044	16 981		18 416	6 366	11 534
March	17 367	8 445	17 201		18 636	6 446	11 428
June	17 354	8 848	17 397	45 105	18 842	6 497	11 386

⁽a) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry

	New South Wales	Victoria	Queensland	South Australia	Western Australia	Tasmania	Northern Territory	Australian Capital Territory
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • • •	• • • • • • •	• • • • • • •	• • • • • •
			ORIO	GINAL				
2010–11								
June	172 636	138 749	110 243	34 582	91 442	8 857	6 003	7 631
2011–12								
September	177 729	138 389	116 114	34 977	94 851	8 634	6 863	7 598
December	181 274	142 456	122 627	35 635	98 698	9 186	7 054	7 707
March	169 206	128 509	107 685	34 403	90 364	8 741	6 196	6 987
June	177 235	139 091	114 626	36 294	98 557	8 664	6 277	8 099
2012–13								
September	176 088	138 857	118 594	36 070	98 618	8 330	7 310	6 945
December	182 646	147 267	123 273	37 017	102 318	8 522	7 813	7 536
March	166 547	132 729	108 502	34 330	96 098	8 642	6 690	6 234
June	178 580	138 460	116 463	36 586	102 252	8 432	7 883	6 823
• • • • • • • • • •			• • • • • • • •			• • • • • • •		
		:	SEASONALL	Y ADJUS	TED			
2010–11	470 404	407.007		0.4.000		0.040		
June	172 401	137 907	110 131	34 289	90 903	8 918	6 206	7 352
2011–12								
September	176 074	138 072	113 104	35 074	94 468	8 811	6 542	7 500
December	173 726	136 455	117 026	34 638	95 610	8 944	6 626	7 624
March	178 989	135 548	116 450	35 634	94 403	8 736	6 732	7 450
June	176 861	138 306	114 537	35 999	97 850	8 720	6 510	7 802
2012–13								
September	174 473	138 595	115 532	36 157	98 272	8 511	6 961	6 854
December	175 072	140 981	117 637	35 971	99 178	8 305	7 331	7 454
March	176 215	140 054	117 319	35 582	100 373	8 628	7 270	6 649
June	178 108	137 635	116 378	36 272	101 466	8 483	8 187	6 574
• • • • • • • • • •	• • • • • • • •	• • • • • • • •			• • • • • • •	• • • • • • •	• • • • • • •	• • • • • •
			TR	END				
0010 11								
2010–11	170 202	127 GEO	100 813	24.470	01 460	0.044	6 202	7 270
June	172 393	137 659	109 813	34 472	91 462	8 841	6 283	7 370
2011–12								
September	174 606	137 476	113 728	34 640	93 753	8 891	6 475	7 495
December	176 272	136 746	115 867	35 059	95 027	8 867	6 608	7 599
March	176 999	136 494 137 540	116 108	35 506 35 935	95 926 96 958	8 798 8 652	6 634	7 578
June	176 580	137 540	115 640	30 930	90 908	8 002	6 716	7 475
2012–13								
September	175 548	139 300	115 879	36 074	98 279	8 508	6 889	7 303
December	175 228	140 015	116 758	35 943	99 379	8 464	7 194	7 071
March	176 270	139 632	117 163	35 908 35 074	100 313	8 480	7 563	6 823
June	177 752	138 746	117 024	35 974	101 425	8 526	7 941	6 621

⁽a) State sales data should be used with caution. See paragraph 13 of the Technical Note.



SALES OF GOODS AND SERVICES BY STATE(a), Current prices - Percentage change from previous quarter

	New South Wales	Victoria	Queensland	South Australia	Western Australia	Tasmania(b)	Northern Territory(b)	Australian Capital Territory(b)
	%	%	%	%	%	%	%	%
• • • • • • • • •	• • • • • • •	• • • • • • •	• • • • • • • • •	ORIGINAL	• • • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • • •
2010–11								
June	7.7	7.5	12.1	4.9	7.8	1.7	5.7	12.6
2011–12								
September	3.0	-0.3	5.3	1.1	3.7	-2.5	14.3	-0.4
December	2.0	2.9	5.6	1.9	4.1	6.4	2.8	1.4
March	-6.7	-9.8	-12.2	-3.5	-8.4	-4.8	-12.2	-9.3
June	4.7	8.2	6.4	5.5	9.1	-0.9	1.3	15.9
2012-13								
September	-0.6	-0.2	3.5	-0.6	0.1	-3.9	16.5	-14.2
December	3.7	6.1	3.9	2.6	3.8	2.3	6.9	8.5
March	-8.8	-9.9	-12.0	-7.3	-6.1	1.4	-14.4	-17.3
June	7.2	4.3	7.3	6.6	6.4	-2.4	17.8	9.5
• • • • • • • • • • •	• • • • • • •	• • • • • • •				• • • • • • • • •		• • • • • • • •
			SEASO	NALLY ADJ	USTED			
2010-11								
June	1.7	1.2	3.5	0.5	2.5	2.1	0.6	1.7
2011–12								
September	2.1	0.1	2.7	2.3	3.9	-1.2	5.4	2.0
December	-1.3	-1.2	3.5	-1.2	1.2	1.5	1.3	1.7
March	3.0	-0.7	-0.5	2.9	-1.3	-2.3	1.6	-2.3
June	-1.2	2.0	-1.6	1.0	3.7	-0.2	-3.3	4.7
2012-13								
September	-1.3	0.2	0.9	0.4	0.4	-2.4	6.9	-12.1
December	0.3	1.7	1.8	-0.5	0.9	-2.4	5.3	8.8
March	0.7	-0.7	-0.3	-1.1	1.2	3.9	-0.8	-10.8
June	1.1	-1.7	-0.8	1.9	1.1	-1.7	12.6	-1.1
• • • • • • • • •	• • • • • • •	• • • • • • •	• • • • • • • • • •	TREND	• • • • • • •	• • • • • • • •	• • • • • • • • •	• • • • • • • •
2010–11	1.0	0.0	2.0	0.4	2.0	4.4	4.0	2.4
June	1.6	0.9	3.6	0.1	3.6	1.1	1.2	3.1
2011–12								
September	1.3	-0.1	3.6	0.5	2.5	0.6	3.0	1.7
December	1.0	-0.5	1.9	1.2	1.4	-0.3	2.1	1.4
March	0.4	-0.2	0.2	1.3	0.9	-0.8	0.4	-0.3
June	-0.2	8.0	-0.4	1.2	1.1	-1.7	1.2	-1.4
2012–13								_
September	-0.6	1.3	0.2	0.4	1.4	-1.7	2.6	-2.3
December	-0.2	0.5	0.8	-0.4	1.1	-0.5	4.4	-3.2
March	0.6	-0.3	0.3	-0.1	0.9	0.2	5.1	-3.5
June	0.8	-0.6	-0.1	0.2	1.1	0.5	5.0	-3.0

⁽a) State sales data should be used with caution. See paragraph 13 of the Technical Note.

⁽b) The relative standard error on the movement estimates for these states are significantly higher than those for the larger states, and the quarterly movement estimates should be used with caution.



COMPANY PROFITS BEFORE INCOME TAX, Current prices

			Electricity,				Accommodation	Transport,
	Mining	Manage of a structure of	gas, water and	0	Wholesale	Retail	and food	postal and
	Mining	Manufacturing	waste services	Construction	trade	trade	services	warehousing
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • •	• • • • • •	• • • • • • • • • •	• • • • • • • • • • •		• • • • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	• • • • • • • • •
				ORIGINAL				
2010–11		4.504	4.040		4.000	0.040		0 - 4-
June	20 573	4 524	1 213	^ 2 982	4 028	2 848	^ 597	2 747
2011–12								
September	23 039	2 634	1 815	^ 3 851	5 209	2 651	^ 964	2 713
December	17 140 13 531	4 187 2 897	778 1 175	4 022 ^ 2 337	4 964 4 029	4 710 2 545	1 166 970	3 027 1 931
March June		2 692	1 175	^ 3 540	4 029	2 922	^ 737	2 674
	16 143	2 692	1 182	3 540	4 011	2 922	131	2014
2012–13								
September	13 228	4 365	1 572	3 641	4 298	2 595	1 066	3 023
December	8 317	3 147	1 157	3 970	4 298	4 982	1 441	3 253
March	11 821	2 247	970	^ 3 098	3 672	2 486	862	2 509
June	14 578	^ 1 051	1 016	4 288	3 896	2 683	^ 668	2 570
• • • • • • • • • •	• • • • • •	• • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • •	• • • • • • • • • • •	• • • • • • • • •
			SEAS	SONALLY ADJ	USTED			
2010–11	40.000		4 00=	0.040	4.0=0	0.470	2.42	
June	19 309	4 934	1 205	3 046	4 278	3 173	840	3 034
2011–12								
September	21 388	2 225	1 354	3 482	4 901	3 198	905	2 571
December	18 366	4 066	983	3 558	4 543	3 160	927	2 500
March	14 749	3 292	1 367	2 998	4 501	3 245	1 017	2 355
June	15 085	3 002	1 190	3 578	4 286	3 264	995	2 924
2012-13								
September	12 160	3 661	1 151	3 309	3 973	3 135	1 007	2 838
December	9 034	3 053	1 472	3 505	3 874	3 333	1 189	2 710
March	12 839	2 542	1 131	4 018	4 137	3 172	911	3 076
June	13 668	1 184	1 038	4 283	4 199	3 007	934	2 786
				TREND				
2010-11								
June	20 228	4 660	1 115	3 160	4 475	3 093	835	2 751
2011-12								
September	19 864	4 274	1 188	3 354	4 621	3 181	893	2 655
December	18 345	3 730	1 232	3 393	4 655	3 217	950	2 514
March	16 216	3 407	1 192	3 347	4 492	3 216	977	2 545
June	13 726	3 323	1 229	3 303	4 220	3 228	1 023	2 706
2012-13								
September	11 840	3 323	1 285	3 397	4 029	3 246	1 061	2 834
December	11 199	3 039	1 263	3 635	3 979	3 224	1 050	2 888
March	11 801	2 357	1 203	3 921	4 059	3 165	1 001	2 878
June	12 981	1 528	1 110	4 191	4 158	3 086	939	2 883

estimate has a relative standard error of 10% to less than 25% and should be used with caution



COMPANY PROFITS BEFORE INCOME TAX, Current prices continued

	Information media and tele- communications	Financial and insurance services(a)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • •	ORIGINAL	• • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •	• • • • • • • •
2010-11				OKIGIIVAE				
June	2 200	*868	3 348	**42	**-136	706	^ 534	47 073
2011–12								
September	2 034	-2 305	2 700	^ 1 820	**174	917	^ 794	49 011
December	1 979	^ 1 610	4 053	^ 2 936	**369	951	^ 529	52 420
March	1 756	2 929	2 800	*1 232	^ 439	595	^ 544	39 710
June	-674	^ 1 628	3 203	^ 1 124	**110	537	^ 308	40 137
2012-13								
September	1 776	3 292	3 138	^ 2 934	**221	699	^ 846	46 694
December	3 250	^ 2 648	3 708	3 784	**127	784	^ 531	45 397
March	2 317	2 645	3 091	^ 2 444	**124	^ 534	^ 620	39 441
June	988	*-573	3 257	^ 4 421	**-81	^ 470	^ 390	39 622
• • • • • • • • • •	• • • • • • • • • • • •		• • • • • • • • • •		• • • • • • • • • • •			• • • • • • • •
			SEASO	NALLY ADJUS	STED			
2010–11								
June	2 248	868	3 695	246	26	767	777	48 447
2011–12								
September	2 191	-2 305	2 753	1 524	69	871	598	45 726
December	1 707	1 610	3 254	2 396	274	849	516	48 712
March	1 808	2 929	3 221	1 855	462	681	511	44 992
June	-605	1 628	3 507	1 360	295	602	549	41 661
2012-13								
September	1 932	3 292	3 213	2 615	115	651	651	43 703
December	2 977	2 648	2 903	3 225	25	678	518	41 144
March	2 357	2 645	3 531	3 086	141	621	588	44 793
June	1 074	-573	3 528	4 668	117	540	628	41 079
• • • • • • • • •	• • • • • • • • • • • •		• • • • • • • • •	TDEND	• • • • • • • • • •	• • • • • • • • • • •		• • • • • • • •
				TREND				
2010–11								
June	2 219	332	3 066	813	101	828	753	48 429
2011–12								
September	2 065	-264	3 135	1 422	96	855	623	47 962
December	1 873	667	3 185	1 866	267	798	527	47 222
March	1 718	2 011	3 278	1 908	366	712	521	45 905
June	1 859	2 729	3 329	1 933	296	642	559	44 106
2012–13								
September	2 288	2 881	3 206	2 301	154	640	579	43 064
December	2 440	2 679	3 203	2 987	84	647	580	42 895
	0.4-4	4 004	2 227	2 622	01	610	585	40.624
March June	2 174 1 655	1 821 610	3 327 3 477	3 633 4 116	91 120	618 568	599	42 634 42 022

be used with caution

estimate has a relative standard error of 25% to 50% and should be used with caution

estimate has a relative standard error of 10% to less than 25% and should ** estimate has a relative standard error greater than 50% and is considered too unreliable for general use

⁽a) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry



COMPANY PROFITS BEFORE INCOME TAX, Current prices - Percentage change from previous quarter

Accommodation Electricity, Transport, gas, water and Wholesale Retail and food postal and Mining Manufacturing waste services Construction trade trade services warehousing ORIGINAL 2010-11 25.1 2.3 78.7 29.7 6.3 23.0 32.1 June -17.52011-12 September 12.0 -41.849.6 29.1 29.3 -6.9 61.6 -1.3December -25.658.9 -57.1 4.4 -4.777.6 20.9 11.6 March -21.1-30.851.0 -41.9-18.8-46.0-16.8-36.2June 19.3 -7.10.6 51.5 -0.5 14.8 -24.038.5 2012-13 September -18.162.1 33.0 2.9 7.2 -11.2 44.6 13.0 December -37.1 -27.9 -26.49.0 0.0 92.0 35.2 7.6 March 42.1 -28.6 -16.1 -22.0 -14.6-50.1 -40.2 -22.9 June 23.3 -53.24.7 38.4 6.1 7.9 -22.52.4 SEASONALLY ADJUSTED 2010-11 8.4 -3.155.4 3.4 0.4 7.8 9.4 20.8 June 2011-12 September 10.8 -54.912.3 14.3 14.6 8.0 7.8 -15.2December -14.182.7 -27.42.2 -7.3-1.2 2.4 -2.7March -19.7-19.039.0 -15.7-0.92.7 9.7 -5.8June 2.3 -8.8 -13.019.3 -4.8 0.6 -2.124.2 2012-13 -19.4-4.0September 22.0 -3.3-7.5-7.31.2 -3.0December -25.7-16.627.9 5.9 -2.56.3 18.0 -4.542.1 -16.7-23.214.6 6.8 -4.8-23.4 13.5 March June 6.5 -53.4-8.2 6.6 1.5 -5.22.5 -9.4TREND 2010-11 2.0 -4.88.1 8.2 2.6 2.4 5.2 2.2 June 2011-12 September -1.8-8.3 6.5 6.1 3.3 2.9 7.0 -3.5December -7.6-12.73.7 1.2 0.7 1.1 6.5 -5.3 March -11.6 -8.7 -3.3-1.4-3.5 -0.1 2.8 1.2 June -15.4-2.53.1 -1.3-6.10.4 6.3 2012-13 September -13.70.0 4.6 2.9 -4.5 0.6 3.7 4.7 December -5.4-8.5 -1.77.0 -1.3-0.7-1.01.9 -4.8 March 5.4 -22.47.9 2.0 -1.8-4.7-0.3 June 10.0 -35.2-7.76.9 2.4 -2.5-6.10.2



COMPANY PROFITS BEFORE INCOME TAX, Current prices - Percentage change from previous quarter *continued*

Information Financial and Rental, hiring Administrative Professional, media and teleand real scientific and recreation Other insurance and support communications services(a) estate services technical services services services services Total % ORIGINAL 2010-11 60.2 -87.5 13.4 June 1.9 -62.1-169.5-9.4-40.52011-12 September -7.5-365.7-19.34 257.9 227.8 29.8 48.6 4.1 December -2.7 169.9 50.1 61.3 112.4 3.8 -33.4 7.0 March -11.381.9 -30.9-58.0 18.9 -37.52.9 -24.2June -138.4 -44.414.4 -8.8 -75.0-9.7 -43.3 1.1 2012-13 363.6 102.3 -2.0 161.0 101.0 30.1 September 174.4 16.3 December 83.0 -19.618.2 29.0 -42.312.2 -37.3-2.8March -28.7 -0.1 -16.6 -35.4 -2.7 -31.9 16.8 -13.1 June -57.4-121.75.4 80.9 -165.0-11.9-37.10.5 SEASONALLY ADJUSTED 2010-11 0.8 -62.148.4 -74.1-88.7 -10.8-10.03.0 June 2011-12 September -2.5-365.7-25.5518.8 162.0 13.6 -23.1-5.6December -22.1169.9 18.2 57.2 299.5 -2.5-13.76.5 March 5.9 81.9 -1.0-22.668.4 -19.8-0.9-7.6June -133.5-44.4 8.9 -26.7-36.0 -11.67.5 -7.42012-13 419.5 September 102.3 -8.492.3 -61.28.1 18.6 4.9 December 54.0 -19.6-9.6 23.3 -78.04.1 -20.4-5.9-20.8-0.1 21.6 -4.3458.7 -8.4 13.5 8.9 March June -54.4-121.7-0.151.3 -16.9-13.16.9 -8.3 TREND 2010-11 -86.44.4 15.5 -68.410.6 -2.8June -1.1-11.92011-12 September -6.9-179.52.3 74.9 -4.83.3 -17.3-1.0December -9.3 352.9 31.2 179.3 -6.7 -15.3 -1.5 1.6 March -8.3 201.6 2.9 2.2 36.7 -10.8-1.2-2.8June 8.2 35.7 1.6 1.3 -18.9-9.87.3 -3.9 2012-13 September 23.1 5.6 -3.719.0 -48.1 -0.4 3.7 -2.4

-7.0

-32.0

-66.5

-0.1

3.9

4.5

29.8

21.7

13.3

-45.6

8.5

32.2

1.2

-4.5

-8.0

0.1

0.9

2.5

-0.4

-0.6

-1.4

37

6.6

-10.9

-23.9

December

March

June

ABS • BUSINESS INDICATORS • 5676.0 • JUN 2013

⁽a) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry



COMPANY GROSS OPERATING PROFITS, Current prices

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • •	• • • • • •	• • • • • • • • • •	• • • • • • • • • •	ORIGINAL	• • • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	• • • • • • • • •
				ORIGINAL	•			
2010–11 June	24 587	7 513	2 507	3 653	4 653	3 616	1 131	5 003
2011-12								
September	27 105	7 483	3 062	^ 4 519	5 763	3 446	1 471	4 773
December	23 885	7 299	2 399	4 711	5 655	5 496	1 631	5 337
March	18 656	5 825	2 460	^3 026	4 602	3 270	1 425	4 538
June	20 627	5 898	2 594	4 166	4 855	3 643	1 177	4 989
2012-13								
September	18 982	6 731	2 915	4 270	4 845	3 281	1 471	5 267
December	17 208	6 717	2 542	4 527	5 080	5 684	*1 586	5 825
March	18 001	5 459	2 389	^3 612	4 464	3 207	1 272	4 908
June	20 021	5 833	2 510	5 149	4 477	3 511	1 064	4 976
• • • • • • • • • •	• • • • • •	• • • • • • • • • • •	054		HIOTED	• • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • •
			SEAS	SONALLY AD	JUSTED			
2010-11								
June	24 320	7 547	2 449	3 469	4 974	3 914	1 341	5 148
	24 020	1 541	2 440	3 403	4 31 4	3 314	1 0-1	3 140
2011–12								
September	25 775	7 163	2 721	4 405	5 471	3 998	1 383	4 772
December	23 676	6 891	2 590	4 190	5 105	3 902	1 426	4 762
March	20 193	6 450	2 664	3 807	5 065	4 040	1 501	5 006
June	20 241	5 934	2 536	3 951	5 203	3 934	1 394	5 120
2012-13								
September	17 962	6 425	2 585	4 113	4 599	3 811	1 386	5 243
December	17 253	6 373	2 743	4 068	4 609	4 043	1 387	5 233
March	19 446	6 023	2 589	4 558	4 956	3 959	1 337	5 399
June	19 668	5 895	2 462	4 879	4 746	3 804	1 265	5 123
				TREND				
				INCIND				
2010-11								
June	24 568	7 523	2 421	3 776	5 165	3 853	1 336	4 855
2011–12								
	24 766	7 245	2 595	4 073	5 221	3 958	1 390	4 007
September								4 887
December	23 463	6 793	2 670	4 126	5 229	3 991	1 439	4 862
March	21 357	6 409 6 234	2 611	4 019	5 146 4 042	3 960	1 450	4 946 5 112
June	19 305	6 234	2 589	3 914	4 943	3 929	1 428	5 113
2012–13								
September	18 205	6 247	2 629	4 011	4 789	3 933	1 397	5 235
December	18 171	6 252	2 640	4 241	4 720	3 941	1 366	5 280
March	18 731	6 120	2 600	4 509	4 759	3 931	1 331	5 276
June	19 645	5 906	2 515	4 727	4 831	3 887	1 292	5 230

should be used with caution

estimate has a relative standard error of 10% to less than 25% and * estimate has a relative standard error of 25% to 50% and should be used with caution



COMPANY GROSS OPERATING PROFITS, Current prices continued

		- · · · ·	5	D (;)				
	Information media and tele-	Financial and insurance	Rental, hiring and real	Professional, scientific and	Administrative and support	Arts and recreation	Other	
	communications	services(a)		technical services	services	services	services	Total
	oommanied dono	00177000(4)	001410 00111000		55,7,555	33, 1, 333	33,11000	7 0 0 0 1
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • •	• • • • • • • •
				ORIGINAL				
2010-11								
June	4 851	1 190	3 754	^ 2 707	**98	916	^ 624	66 803
2011–12								
September	4 435	^ 1 202	4 248	3 247	*500	1 116	^ 988	73 358
December	4 587	**275	4 489	3 225	*516	1 182	^ 600	71 287
March	4 449	^ 970	3 825	2 372	^ 589	840	^ 552	57 399
June	4 600	^ 1 374	4 170	3 438	^ 455	771	^ 456	63 214
2012-13								
September	4 346	^ 1 450	4 319	4 031	^ 564	919	^ 893	64 285
December	4 753	^ 1 298	4 417	4 289	^ 323	1 007	^ 592	65 848
March	4 435	^ 820	4 095	3 316	**320	736	^ 724	57 758
June	4 926	^ 772	4 108	4 060	**229	716	^ 637	62 988
			SEASO	NALLY ADJU	STED			
			02/100	TARLET RESO	0.25			
2010-11								
June	4 724	903	3 933	2 715	272	967	811	67 488
2011–12								
September	4 626	1 182	4 100	3 015	315	1 084	794	70 803
December	4 354	538	4 100	3 065	452	1 064	585	66 700
March	4 651	1 010	4 193	2 763	666	939	574	63 521
June	4 418	1 102	4 356	3 434	623	824	645	63 714
2012-13								
September	4 538	1 424	4 146	3 791	384	884	695	61 984
December	4 564	1 551	4 060	4 128	265	890	581	61 748
March	4 625	859	4 495	3 732	388	816	746	63 927
June	4 729	516	4 279	4 053	398	792	825	63 433
				TREND				
				INCIND				
2010-11								
June	4 673	957	3 861	2 694	360	1 035	866	68 036
2011–12								
September	4 581	912	4 032	2 921	320	1 068	736	68 629
December	4 516	849	4 164	2 966	474	1 023	631	67 193
March	4 488	907	4 228	3 047	600	949	604	64 720
June	4 502	1 172	4 221	3 368	566	878	617	62 780
2012-13								
September	4 521	1 415	4 200	3 748	431	862	641	62 265
December	4 564	1 299	4 220	3 933	342	860	668	62 491
March	4 641	989	4 291	3 957	343	835	722	63 032
June	4 693	627	4 362		385	796	793	63 771

should be used with caution

with caution

estimate has a relative standard error of 10% to less than 25% and ** estimate has a relative standard error greater than 50% and is considered too unreliable for general use

estimate has a relative standard error of 25% to 50% and should be used

(a) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry



COMPANY GROSS OPERATING PROFITS, Current prices - Percentage change from previous quarter

			Electricity, gas, water and		Wholesale	A Retail	ccommodation and food	Transport, postal and
	Mining	Manufacturing	waste services	Construction	trade	trade	services	warehousing
	%	%	%	%	%	%	%	%
• • • • • • • • •	• • • • •	• • • • • • • • • •	•••••	ODIOINAL	• • • • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • •
				ORIGINAL				
2010–11 June	23.7	6.0	30.8	29.0	1.7	20.4	-6.9	20.3
2011–12								
September	10.2	-0.4	22.2	23.7	23.9	-4.7	30.0	-4.6
December	-11.9	-2.5	-21.7	4.3	-1.9	59.5	10.9	11.8
March	-21.9	-20.2	2.5	-35.8	-18.6	-40.5	-12.6	-15.0
June	10.6	1.2	5.5	37.7	5.5	11.4	-17.4	9.9
2012-13								
September	-8.0	14.1	12.3	2.5	-0.2	-9.9	25.0	5.6
December	-9.3	-0.2	-12.8	6.0	4.8	73.2	7.8	10.6
March	4.6	-18.7	-6.0	-20.2	-12.1	-43.6	-19.8	-15.7
June	11.2	6.8	5.1	42.6	0.3	9.5	-16.4	1.4
• • • • • • • • • •	• • • • • •	• • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	• • • • • • • • •
			SEA	SONALLY AD.	JUSTED			
2010-11								
June	13.2	-4.3	18.6	-2.3	-2.3	5.7	4.6	12.1
2011–12								
September	6.0	-5.1	11.1	27.0	10.0	2.1	3.1	-7.3
December	-8.1	-3.8	-4.8	-4.9	-6.7	-2.4	3.1	-0.2
March	-14.7	-6.4	2.9	-9.2	-0.8	3.5	5.2	5.1
June	0.2	-8.0	-4.8	3.8	2.7	-2.6	-7.1	2.3
2012-13								
September	-11.3	8.3	2.0	4.1	-11.6	-3.1	-0.6	2.4
December	-3.9	-0.8	6.1	-1.1	0.2	6.1	0.1	-0.2
March	12.7	-5.5	-5.6	12.0	7.5	-2.1	-3.6	3.2
June	1.1	-2.1	-4.9	7.0	-4.2	-3.9	-5.4	-5.1
• • • • • • • • • •	• • • • • •	• • • • • • • • • •	• • • • • • • • • • •		• • • • • • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	• • • • • • • • •
				TREND				
2010-11								
June	4.5	-1.9	7.3	11.0	2.5	2.5	3.6	2.7
2011-12								
September	0.8	-3.7	7.2	7.9	1.1	2.7	4.0	0.7
December	-5.3	-6.2	2.9	1.3	0.2	0.8	3.6	-0.5
March	-9.0	-5.7	-2.2	-2.6	-1.6	-0.8	0.7	1.7
June	-9.6	-2.7	-0.8	-2.6	-3.9	-0.8	-1.5	3.4
2012-13								
September	-5.7	0.2	1.5	2.5	-3.1	0.1	-2.2	2.4
December	-0.2	0.1	0.4	5.7	-1.4	0.2	-2.3	0.9
March	3.1	-2.1	-1.5	6.3	0.8	-0.3	-2.5	-0.1
June	4.9	-3.5	-3.3	4.8	1.5	-1.1	-2.9	-0.9



COMPANY GROSS OPERATING PROFITS, Current prices - Percentage change from previous quarter continued

Financial and Rental, hiring Professional, Administrative media and teleinsurance and real scientific and recreation Other and support communications services(a) estate services technical services services services services Total % ORIGINAL 2010-11 8.0 45.0 16.4 41.4 -77.1-7.2-33.716.2 June 2011-12 September -8.6 0.9 13.2 19.9 411.8 21.8 58.4 9.8 December 3.4 -77.1 5.7 -0.73.2 5.9 -39.2 -2.8 March -3.0252.2 -14.8-26.514.0 -28.9 -8.1 -19.5 June 3.4 41.7 9.0 44.9 -22.7 -8.2 -17.310.1 2012-13 September -5.5 5.6 3.6 24.1 19.1 95.7 1.7 17.3 December 9.4 -10.52.3 6.4 -42.79.6 -33.7 2.4 March -6.7 -36.8 -7.3 -22.7 -0.9 -27.0 22.3 -12.3 June 11.1 -5.90.3 22.5 -28.6-2.6-12.19.1 SEASONALLY ADJUSTED 2010-11 0.8 4.5 11.7 18.7 -46.7-10.5-16.06.2 June 2011-12 September -2.130.9 4.3 11.0 15.8 12.1 -2.14.9 December -5.9 -54.5 0.0 1.7 43.6 -1.8-26.3 -5.8 March 6.8 87.9 2.3 -9.847.3 -11.7-1.9-4.8June -5.0 9.2 3.9 24.3 -6.5-12.312.4 0.3 2012-13 September -38.4 2.7 29.2 -4.810.4 7.3 7.7 -2.7December 0.6 8.9 -2.18.9 -30.80.6 -16.3-0.41.3 -44.7 10.7 -9.6 46.1 -8.3 28.4 3.5 March June 2.2 -39.9-4.88.6 2.5 -2.910.6 -0.8TREND 2010-11 9.7 4.9 16.9 -35.08.0 -5.03.0 June -1.12011-12 September -2.0-4.64.4 8.4 -11.03.2 -15.00.9 December -1.4-6.9 3.3 1.6 48.3 -4.2 -14.2-2.1 March -0.6 6.9 1.5 2.7 26.4 -7.3-4.4-3.7 June 29.2 -0.2 10.5 -5.6-7.4-3.0 2012-13 September 0.4 20.7 -0.5 11.3 -23.8 -1.9 4.0 -0.8 December 0.9 -8.2 0.5 4.9 -20.6-0.2 4.1 0.4 March 1.7 -23.9 1.7 0.6 0.3 -2.98.1 0.9 June 1.1 -36.61.7 0.1 12.3 -4.69.9 1.2

41

See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry



UNINCORPORATED GROSS OPERATING PROFITS, Current prices

			Electricity,				Accommodation	Transport,
			gas, water and		Wholesale	Retail	and food	postal and
	Mining	Manufacturing	waste services	Construction	trade	trade	services	warehousing
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • •	• • • • • •	• • • • • • • • • • •	• • • • • • • • • • •			• • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •
				ORIGINAI	L			
2010-11								
June	*291	^ 686	^ 107	^ 1 692	^ 829	^ 889	612	^ 653
2011–12								
September	*154	^ 642	^92	^ 1 908	^ 918	1 076	^ 811	^ 583
December	*124	^808	**69	^ 1 641	^ 820	1 584	1 014	^ 480
March	**6	^ 433	*72	^ 1 127	^ 640	1 036	866	^ 322
June	**-86	^ 606	**35	^ 1 466	^ 503	1 112	661	^ 453
2012-13								
September	**-6	^ 574	**40	^ 1 662	^ 689	1 138	748	^ 491
December	*30	^ 589	**2	^ 1 749	^ 483	1 706	^ 989	^ 525
March	*72	^ 499	**26	^ 1 484	^ 441	1 040	^ 665	^ 444
June	**38	^ 504	**50	^1931	^ 377	1 213	614	^ 447
• • • • • • • • • • •	• • • • • •	• • • • • • • • • • •				• • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • •
			SE	ASONALLY AD	JUSTED			
2010–11								
June	291	667	111	1 733	1 078	987	729	658
	201	001	111	1700	1010	301	123	030
2011–12								
September	154	589	73	1 776	814	1 083	832	545
December	124	749	86	1 465	701	1 263	838	432
March	6	540	74	1 401	684	1 215	890	394
June	-86	588	36	1 502	659	1 236	784	449
2012–13								
September	-6	527	32	1 519	601	1 148	773	462
December	30	544	3	1 582	418	1 355	811	473
March	72	628	27	1 766	470	1 221	686	544
June	38	487	51	1 953	496	1 351	729	440
				TREND				
2010–11								
June	246	618	97	1 765	813	1 074	751	591
2011-12								
September	191	643	92	1 665	839	1 118	809	543
December	95	649	79	1 533	771	1 189	853	462
March	3	610	66	1 448	677	1 229	847	414
June	-40	561	45	1 448	640	1 223	820	426
2012-13								
September	-24	546	22	1 517	562	1 224	788	465
December	24	563	18	1 625	490	1 257	759	490
March	53	559	27	1 763	461	1 292	735	493
June	58	545	39	1 891	470	1 323	712	483
-		2.0					- 	

estimate has a relative standard error of 10% to less than 25% and should be used with caution

estimate has a relative standard error of 25% to 50% and should be used with caution

 $^{^{\}star\star}$ $\,\,$ estimate has a relative standard error greater than 50% and is considered too unreliable for general use



UNINCORPORATED GROSS OPERATING PROFITS, Current prices continued

	telecom.	insurance services(a)	and real estate services	scientific and technical services	and support services	recreation services	Other services	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • • • • •	• • • • • • •	• • • • • • • • • • •	• • • • • • • • • •	ORIGINAL	• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •	
2010–11				• · · · · · · · · · · ·				
June	*20	**24	2 821	^ 706	^ 110	^ 89	^ 404	9 931
2011–12								
September	*30	**83	3 135	^1009	*99	^ 72	732	11 345
December	*42	^ 200	3 106	^ 999	*194	^ 107	^ 408	11 594
March	^ 43	**73	2 924	^ 443	*192	**1	^314	8 492
June	*73	^ 328	3 124	^1029	**6	**_9	^ 339	9 639
	.0	020	0 12 1	1 020	Ü	Ü	000	0 000
2012–13	۸.0=	0.464	0.000	A 4 633	*40=	** 00	0.440	40.077
September	^ 37	^ 421	3 330	^1 220	*107	**-22 ^80	^ 449 ^ 252	10 877
December	**32	^ 410	3 228	^1 231	**63		^ 353	11 470
March	*56	*165	3 400	^ 834	*94 *3	**5 **-3	^ 574 ^ 350	9 799
June	*48	*178	2 942	^ 1 055	^3	^^-3	350	9 748
• • • • • • • • • • • • •	• • • • • • •		SEAS	ONALLY ADJU	STED	• • • • • • • • • •	• • • • • • • • • • •	, • • • • • • • •
2010–11								
June	20	34	2 965	811	156	103	532	10 875
2011–12								
September	30	82	3 014	914	96	97	606	10 703
December	42	126	3 036	890	166	71	422	10 412
March	43	139	2 954	552	173	-2	298	9 361
June	73	338	3 292	1 118	59	3	441	10 492
2012-13								
September	37	419	3 200	1 130	105	7	367	10 320
December	32	336	3 166	1 118	30	40	371	10 307
March	56	231	3 418	955	76	4	546	10 700
June	48	188	3 119	1 132	58	9	451	10 551
• • • • • • • • • • • •	• • • • • • •	• • • • • • • • • • •	• • • • • • • • • •	TREND	• • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • •
				INCHE				
2010-11								
June	19	73	3 057	911	125	105	562	10 807
2011–12								
September	29	70	2 989	868	129	94	524	10 603
December	41	107	3 000	785	149	57	444	10 215
March	52	201	3 082	824	138	19	380	9 993
June	53	312	3 152	963	107	3	356	10 069
2012-13								
September	47	374	3 230	1 093	71	11	388	10 314
December	42	337	3 260	1 101	61	20	426	10 472
March	45	255	3 251	1 057	60	16	461	10 527
June	51	213	3 237	1 056	56	10	495	10 639

be used with caution

estimate has a relative standard error of 25% to 50% and should be used with caution

estimate has a relative standard error of 10% to less than 25% and should ** estimate has a relative standard error greater than 50% and is considered too unreliable for general use

⁽a) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry



UNINCORPORATED GROSS OPERATING PROFTS, Current prices - Percentage change from previous quarter

Accommodation Electricity, gas, water and Wholesale Retail and food postal and Mining Manufacturing waste services Construction trade trade services warehousing ORIGINAL 2010-11 45.7 10.4 107.8 -13.6-13.256.3 June 51.4 9.4 2011-12 September -47.0-6.4-14.112.8 10.7 21.1 32.5 -10.6December -19.725.8 -24.8 -14.0-10.747.2 25.0 -17.8March -95.1 -46.44.0 -31.3-21.9-34.6-14.6-32.8June -1 524.8 40.1 -51.430.2 -21.5 7.3 -23.6 40.5 2012-13 September 93.0 -5.4 13.3 37.1 2.3 13.1 8.4 13.8 December 594.4 2.7 -94.1 5.2 -29.9 50.0 32.2 6.9 March 139.2 -15.41 024.5 -15.1 -8.7 -39.1 -32.8 -15.4June -46.71.0 91.7 30.1 -14.416.7 -7.70.8 SEASONALLY ADJUSTED 2010-11 51.4 14.4 8.3 -3.6152.0 -17.52.3 30.2 June 2011-12 September -47.0-11.8-34.82.5 -24.59.7 14.1 -17.2December -19.727.3 18.7 -17.5-13.916.6 0.8 -20.8March -95.1 -27.9-14.0_4 4 -2.4-3.86.1 -8.8 June -1 524.8 8.9 -51.77.2 -3.71.8 -11.8 14.2 2012-13 September -10.4-8.8 93.0 -1.52.8 -11.41.1 -7.1December 594.4 3.3 -90.74.2 -30.418.0 4.9 2.4 March 139.2 15.3 817.0 11.7 12.3 -9.9 -15.4 15.1 June -46.7-22.590.9 10.6 5.7 10.6 6.3 -19.2TREND 2010-11 -8.9 -8.1 -2.2-1.79.3 0.2 5.3 8.0 June 2011-12 September -22.23.9 -6.0 -5.73.2 4.1 7.7 -8.1 December -50.2 -13.3-7.9 -8.1 6.3 5.4 -14.91.0 March -96.5 -6.0 -17.1-5.5-12.23.3 -0.7 -10.4June -1312.5-8.1 -31.3-5.5-0.5 -3.3 2012-13 September 39.8 -2.6 -50.7 4.8 -12.2 0.2 -3.9 9.3 December 201.2 3.2 -20.27.1 -12.92.7 -3.65.2 March 116.9 -0.8 50.1 8.5 -5.9 2.7 -3.10.7 June 11.0 -2.544.7 7.3 2.0 2.4 -3.2-2.0



UNINCORPORATED GROSS OPERATING PROFTS, Current prices - Percentage change from $previous\ quarter\ {\it continued}$

	Information media and tele- communications	Financial and insurance services(a)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services	Tota
	%	%	%	%	%	%	%	%
• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • •	• • • • • • • •	ORIGINAL	• • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • •	• • • • • •
2010–11				ORIGINAL				
June	103.6	-49.0	-8.7	-24.0	8.8	-16.5	-28.6	2.5
2011–12								
September	45.4	251.3	11.2	43.0	-10.2	-18.7	81.2	14.2
December	42.3	139.4	-0.9	-1.0	96.1	47.7	-44.3	2.2
March	2.1	-63.4	-5.9	-55.7	-0.8	-99.1	-23.1	-26.8
June	70.7	348.8	6.8	132.3	-97.0	-1 008.6	7.9	13.5
2012–13								
September	-49.7	28.3	6.6	18.6	1 733.7	-145.2	32.7	12.8
December	-14.1	-2.7	-3.1	0.9	-41.0	463.1	-21.4	5.5
March	77.3	-59.6	5.3	-32.2	49.1	-93.5	62.4	-14.6
June	-13.7	7.6	-13.5	26.5	-96.3	-166.7	-39.0	-0.5
				DNALLY ADJU	STED			
2010–11								
June	103.6	-70.1	-5.9	-20.6	82.2	4.6	-0.4	3.2
2011–12								
September	45.4	142.9	1.7	12.7	-38.4	-5.9	14.0	-1.6
December	42.3	54.0	0.7	-2.6	73.0	-27.3	-30.4	-2.7
March	2.1	10.7	-2.7	-38.0	4.2	-102.3	-29.5	-10.1
June	70.7	143.1	11.4	102.3	-66.0	288.7	48.1	12.1
		1.0.1		102.0	00.0	200	.0.1	
2012–13	40.7	04.4	0.0	4.4	70.0	400.2	40.7	4.0
September	-49.7	24.1	-2.8	1.1	78.2	126.3	-16.7	-1.6
December	–14.1 77.3	-19.9	-1.1	−1.1 −14.6	-71.2 151.2	461.8 -89.0	1.0	-0.1
March June	-13.7	−31.1 −18.8	8.0 -8.8	-14.6 18.6	-23.4	-89.0 96.2	47.4 -17.5	3.8 -1.4
Julie						90.2	-17.5	-1.4
	• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • •	TREND	• • • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • •	• • • • • •
2010–11								
June	95.0	-3.0	-1.1	9.7	-22.1	27.5	5.6	1.1
2011–12								
September	53.4	-3.9	-2.2	-4.7	2.7	-10.8	-6.8	-1.9
December	41.5	52.1	0.4	-9.5	15.7	-39.2	-15.3	-3.7
March	26.7	87.7	2.7	5.0	-7.2	-67.3	-14.3	-2.2
June	1.0	55.1	2.3	16.9	-22.4	-81.8	-6.4	0.8
2012–13								
September	-12.1	19.9	2.5	13.4	-34.0	223.6	9.0	2.4
December	-9.1	-10.0	0.9	0.8	-14.4	77.2	9.8	1.5
DOGGITIDO	5.6	-24.2	-0.3	-4.0	-0.8	-17.1	8.3	0.5
March								

⁽a) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry

ABS • BUSINESS INDICATORS • 5676.0 • JUN 2013 45



BUSINESS GROSS OPERATING PROFITS(a), Current prices

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • •	• • • • • •	• • • • • • • • • •	• • • • • • • • • •	ODIOINAI	• • • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	• • • • • • • • •
				ORIGINAL	-			
2010–11 June	24 878	8 199	2 614	5 345	5 482	4 504	1 743	5 656
2011–12								
September	27 259	8 125	3 154	6 427	6 681	4 522	2 282	5 356
December	24 009	8 106	2 468	6 352	6 475	7 080	2 645	5 817
March	18 662	6 258	2 532	^ 4 153	5 242	4 306	2 291	4 860
June	20 541	6 504	2 629	5 633	5 357	4 755	1 838	5 442
2012-13								
September	18 976	7 304	2 954	5 932	5 534	4 419	2 219	5 758
December	17 238	7 306	2 545	6 275	5 562	7 391	^ 2 575	6 349
March	18 073	5 958	2 415	5 096	4 904	4 247	1 937	5 353
June	20 060	6 336	2 560	7 080	4 854	4 723	1 678	5 424
			SEAS	SONALLY AD	JUSTED			
2010–11								
June	24 611	8 214	2 560	5 202	6 052	4 901	2 070	5 807
2011-12								
September	25 928	7 752	2 794	6 181	6 285	5 082	2 215	5 317
December	23 799	7 641	2 676	5 656	5 806	5 166	2 264	5 194
March	20 199	6 990	2 738	5 208	5 750	5 255	2 390	5 400
June	20 154	6 522	2 571	5 453	5 862	5 170	2 178	5 570
2012-13								
September	17 956	6 952	2 617	5 631	5 200	4 960	2 159	5 705
December	17 283	6 917	2 746	5 650	5 027	5 398	2 197	5 706
March	19 517	6 651	2 616	6 324	5 426	5 180	2 022	5 943
June	19 706	6 382	2 513	6 832	5 242	5 154	1 994	5 563
				TREND				
2010–11								
June	24 814	8 141	2 518	5 540	5 978	4 926	2 087	5 446
2011-12								
September	24 957	7 887	2 687	5 738	6 060	5 076	2 199	5 430
December	23 558	7 442	2 749	5 659	6 000	5 180	2 292	5 324
March	21 360	7 019	2 677	5 468	5 823	5 189	2 297	5 360
June	19 265	6 795	2 634	5 363	5 583	5 151	2 248	5 538
2012-13								
September	18 181	6 793	2 651	5 528	5 351	5 157	2 185	5 700
December	18 196	6 815	2 658	5 865	5 210	5 199	2 125	5 770
March	18 784	6 678	2 627	6 272	5 220	5 223	2 067	5 768
June	19 703	6 451	2 554	6 618	5 300	5 210	2 004	5 713

estimate has a relative standard error of 10% to less than 25% and (a) This is the sum of company and unincorporated gross operating profits. should be used with caution



BUSINESS GROSS OPERATING PROFITS(a), Current prices continued

	Information media and tele- communications	Financial and insurance services(b)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • •			• • • • • • • • •		• • • • • • • • • •	• • • • • • • • • •		
				ORIGINAL				
2010-11								
June	4 871	1 214	6 575	^ 3 413	**208	1 004	^1028	76 735
2011–12								
September	4 464	^ 1 285	7 384	4 256	^ 599	1 188	1 720	84 703
December	4 629	*475	7 595	4 224	*710	1 288	1 008	82 881
March	4 492	*1 043	6 749	2 814	^ 781	841	^ 866	65 891
June	4 673	^ 1 702	7 294	4 466	^ 461	762	^ 795	72 853
2012-13								
September	4 383	^1871	7 648	5 251	^671	897	1 343	75 162
December	4 784	^ 1 708	7 645	5 520	^ 386	1 087	^ 945	77 317
March	4 491	^ 986	7 494	4 150	*414	741	1 297	67 556
June	4 974	^ 950	7 050	5 116	**232	713	986	72 735
• • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • •	SEASO	NALLY ADJU	STED	• • • • • • • • • •	• • • • • • • • • • • •	• • • • • • • •
0040 44								
2010–11	4.745	000	0.000	0.500	407	4.070	4.040	70.000
June	4 745	936	6 898	3 526	427	1 070	1 343	78 363
2011–12								
September	4 655	1 264	7 115	3 929	411	1 181	1 400	81 507
December	4 396	663	7 136	3 955	618	1 135	1 007	77 112
March	4 694	1 149	7 147	3 316	839	938	872	72 882
June	4 491	1 440	7 647	4 552	682	827	1 086	74 206
2012-13								
September	4 575	1 843	7 346	4 921	488	891	1 062	72 305
December	4 595	1 887	7 226	5 246	296	929	952	72 055
March	4 681	1 090	7 913	4 687	464	820	1 292	74 627
June	4 777	704	7 398	5 186	456	801	1 276	73 984
				TREND				
2010–11								
June	4 692	1 030	6 918	3 604	485	1 140	1 427	78 843
2011–12								
September	4 610	983	7 022	3 788	449	1 162	1 259	79 232
December	4 557	956	7 164	3 751	623	1 080	1 075	77 409
March	4 540	1 108	7 311	3 871	738	967	984	74 713
June	4 555	1 485	7 373	4 332	673	882	973	72 849
	. 220	50						
2012–13 September	4 568	1 789	7 430	4 841	502	873	1 029	72 579
December	4 606	1 636	7 430 7 480	5 034	403	879	1 029	72 963
March	4 686	1 244	7 542	5 014	403	851	1 183	72 903 73 559
June	4 744	841	7 599	5 019	442	806	1 287	74 410
34.10	7 174	041	1 333	3 019	774	555	1201	. + +10

be used with caution

estimate has a relative standard error of 25% to 50% and should be used with caution

estimate has a relative standard error of 10% to less than 25% and should ** estimate has a relative standard error greater than 50% and is considered too unreliable for general use

⁽a) This is the sum of company and unincorporated gross operating profits.

⁽b) See paragraph 7 of Explanatory Notes for limited scope and coverage of



BUSINESS GROSS OPERATING PROFITS(a), Current prices - Percentage change from previous quarter

Accommodation Electricity, gas, water and Wholesale Retail and food postal and Mining Manufacturing waste services Construction trade trade services warehousing ORIGINAL 2010-11 23.9 29.8 22.5 10.2 23.6 June 8.5 11.7 -9.22011-12 September 9.6 -0.9 20.7 20.2 21.9 0.4 30.9 -5.3 December -11.9-0.2-21.8-1.2-3.156.6 15.9 8.6 March -22.3-22.82.6 -34.6-19.0-39.2 -13.4-16.4June 10.1 3.9 3.9 35.6 2.2 10.4 -19.82012-13 September 12.3 12.4 5.3 3.3 -7.120.7 -7.65.8 December -9.2 0.0 -13.9 5.8 0.5 67.2 16.0 10.3 March 4.8 -18.5 -5.1 -18.8-11.8 -42.5-24.8-15.7 June 11.0 6.3 6.0 38.9 -1.011.2 -13.41.3 SEASONALLY ADJUSTED 2010-11 3.8 13.5 -3.018.1 -2.89.6 0.0 13.9 June 2011-12 September 5.4 -5.69.1 18.8 3.9 3.7 7.0 -8.4December -8.2 -1.4-4.2-8.5 -7.6 1.7 2.2 -2.3 March -15.1-8.52.3 -7.9-1.01.7 5.6 4.0 June -0.2 -6.7-6.14.7 2.0 -1.6-8.9 3.1 2012-13 -10.9September 6.6 1.8 3.3 -11.3-4.1-0.92.4 December -3.7-0.54.9 0.3 -3.38.8 1.8 0.0 12.9 -3.8 -4.711.9 7.9 -4.1-8.0 4.2 March June 1.0 -4.0-3.98.0 -3.4-0.5-1.4-6.4TREND 2010-11 4.3 -2.46.9 6.6 3.4 2.0 4.2 3.3 June 2011-12 September 0.6 -3.16.7 3.6 1.4 3.0 5.3 -0.3 December -5.6 -5.6 2.3 -1.0 2.1 4.3 -2.0 -1.4March -9.3 -5.7 -2.6-3.4-3.0 0.2 0.2 0.7 June -9.8 -3.2-1.6-1.9-4.1 -0.7-2.13.3 2012-13 September -5.6 0.0 0.6 3.1 -4.2 0.1 -2.8 2.9 December 0.1 0.3 0.2 6.1 -2.78.0 -2.71.2 March 3.2 -2.06.9 0.2 0.5 -2.70.0 -1.1June 4.9 -3.4-2.85.5 1.5 -0.2-3.0-1.0

⁽a) This is the sum of the company and unincorporated gross operating profits.



BUSINESS GROSS OPERATING PROFITS(a), Current prices - Percentage change from previous quarter *continued*

Information Financial and Rental, hiring Professional, Administrative media and teleinsurance and real scientific and recreation Other and support communications services(b) estate services technical services services services services Total % ORIGINAL 2010-11 8.2 39.9 4.1 20.0 -8.1 June -60.6-31.814.2 2011-12 September -8.45.8 12.3 24.7 188.2 18.3 67.4 10.4 December 3.7 -63.0 2.9 -0.718.6 8.5 -41.4 -2.2 March -3.0119.6 -11.1-33.410.0 -34.7-14.1-20.5June 4.0 63.2 8.1 58.7 -41.0-8.2 10.6 2012-13 September -6.2 10.0 17.6 45.7 17.7 68.9 3.2 4.9 December 9.2 -8.7 0.0 5.1 -42.421.2 -29.6 2.9 March -6.1 -42.3 -2.0 -24.8 7.3 -31.9 37.3 -12.6June 10.8 -3.6-5.923.3 -44.0-3.8-24.07.7 SEASONALLY ADJUSTED 2010-11 1.1 -4.13.4 6.6 -28.2-9.2 -10.45.7 June 2011-12 September -1.934.9 3.1 11.4 -3.910.4 4.2 4.0 December -5.6 -47.5 0.3 0.7 50.5 -3.9 -28.1 -5.4 March 6.8 73.2 0.2 -16.235.8 -17.4-13.5-5.5June -4.3 25.4 7.0 37.3 -18.7-11.8 24.6 1.8 2012-13 September 1.9 28.0 -28.4 -3.98.1 7.7 -2.2-2.6December 0.5 2.4 -1.66.6 -39.44.3 -10.4-0.3-42.2 1.9 9.5 -10.656.9 -11.735.8 3.6 March June 2.1 -35.4-6.510.6 -1.7-2.3-1.3-0.9TREND 2010-11 -0.98.6 2.2 15.0 -32.19.6 2.7 June -1.12011-12 September -1.8-4.61.5 5.1 -7.51.9 -11.80.5 December -1.1-2.7 2.0 -1.0 38.9 -7.1 -14.6-2.3 March -0.415.9 2.0 3.2 18.4 -10.5-8.4-3.5-8.8 June 0.3 33.9 11.9 -8.8-1.2-2.52012-13 September 0.3 20.5 8.0 11.8 -25.4 -1.05.8 -0.4 December 0.8 -8.6 0.7 4.0 -19.70.7 6.3 0.5 March 1.7 -24.0 0.8 -0.40.1 -3.2 8.1 0.8 June 1.2 -32.40.8 0.1 9.6 -5.38.8 1.2

⁽a) This is the sum of the company and unincorporated gross operating profits.

⁽b) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry

WAGES AND SALARIES, Current prices

			Electricity, gas, water		Mississels	Datail	Accom. and	Transport,	Information
	Mining	Manufacturing	and waste services	Construction	Wholesale trade	Retail trade	food services	postal and warehousing	media and telecom.
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • •	• • • • •	• • • • • • • • •	• • • • • • • •	ORIG	INAL	• • • • • • • • •	• • • • • • •	• • • • • • • •	• • • • • • • •
2010-11									
June	5 262	13 753	948	11 782	7 545	8 843	4 653	5 778	2 767
2011-12									
September	5 650	14 158	1 000	12 342	7 860	8 712	4 759	5 964	2 927
December	5 942	14 168	1 010	13 028	8 114	9 271	4 906	6 227	2 987
March	6 167	13 535	999	12 443	8 160	8 729	4 636	6 033	2 826
June	6 332	13 847	1 031	13 201	8 623	8 821	4 654	6 623	3 128
2012-13									
September	6 472	13 951	1 079	13 342	8 490	8 982	4 881	6 409	2 836
December	6 286	14 565	1 076	13 501	8 826	9 727	4 998	6 445	2 884
March	6 438	13 730	1 035	12 392	8 493	9 228	4 745	6 178	2 715
June	6 226	14 096	1 067	13 555	8 948	9 622	4 740	6 403	2 920
			5	SEASONALLY	/ ADJUSTED)			
2010-11									
June	5 249	13 790	950	11 692	7 513	8 901	4 715	5 736	2 754
2011–12									
September	5 643	13 993	988	12 324	7 865	8 814	4 815	5 948	2 911
December	5 987	13 778	999	12 559	8 020	8 856	4 761	6 118	2 941
March	6 145	14 058	1 021	13 067	8 292	8 997	4 669	6 214	2 904
June	6 319	13 880	1 033	13 086	8 581	8 862	4 715	6 561	3 107
2012–13									
September	6 467	13 797	1 065	13 309	8 491	9 089	4 929	6 396	2 822
December	6 327	14 173	1 066	13 024	8 731	9 294	4 849	6 336	2 841
March	6 406	14 271	1 058	13 016	8 632	9 502	4 787	6 360	2 799
June	6 223	14 101	1 069	13 434	8 902	9 675	4 799	6 341	2 892
				TRE	ND				
2010-11									
June	5 261	13 763	951	11 757	7 547	8 789	4 690	5 750	2 831
2011–12									
September	5 630	13 890	982	12 224	7 795	8 862	4 770	5 921	2 872
December	5 946	13 946	1 002	12 648	8 071	8 886	4 750	6 115	2 930
March	6 181	13 940	1 002	12 977	8 304	8 899	4 720	6 303	2 983
June	6 327	13 889	1 040	13 160	8 485	8 959	4 765	6 419	2 968
		10 000	_ 0.0	_0 _0	2 .55	- 555	,	3 .13	_ 555
2012–13	6.402	12.050	1.057	12 165	0 500	0.001	1 006	E 122	2 904
September December	6 402 6 393	13 958 14 075	1 057 1 063	13 165 13 115	8 588 8 647	9 081 9 282	4 836 4 853	6 433 6 380	2 904 2 840
March	6 339	14 173	1 065	13 115	8 731	9 494	4 822	6 340	2 824
June	6 269	14 220	1 063	13 247	8 843	9 675	4 776	6 339	2 855



	Financial and insurance services	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Education and Training	Health Care and Social Assistance	Arts and recreation services	Other services	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
	• • • • • • • •		• • • • • • • • •	• • • • • • • • •			• • • • • • • • •	• • • • • • • • •	• • • • • • • •
				ORIGII	NAL				
2010-11									
June	7 993	2 486	14 583	7 477	3 510	8 753	1 119	3 732	110 984
2011–12									
September	8 433	2 577	14 399	7 332	3 468	8 662	1 104	3 652	112 997
December	8 513	2 615	14 877	7 415	3 629	8 719	1 165	3 782	116 368
March	8 490	2 301	14 403	7 066	3 300	8 516	1 101	3 862	112 565
June	7 722	2 572	15 232	7 790	3 627	9 266	1 174	3 945	117 588
2012–13									
September	7 654	2 456	15 267	7 790	3 667	9 099	1 209	3 787	117 371
December	8 089	2 616	16 196	7 800	4 199	9 319	1 270	3 850	121 647
March	7 934	2 371	15 174	7 356	3 617	9 082	1 177	3 736	115 400
June	7 900	2 599	16 177	8 016	4 150	9 373	1 218	3 952	120 962
• • • • • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	• • • • • • • • •	• • • • • • • •
			SI	EASONALLY	ADJUSTED)			
2010–11									
June	8 142	2 482	14 324	7 324	3 456	8 583	1 122	3 682	110 415
	0112	2 102	11021	1021	0 100	0 000	1 122	0 002	110 110
2011–12	0.444	0.555	44.444	7.004	0.404	0.050	4 407	0.000	440.000
September	8 441	2 555	14 444	7 294	3 494	8 656	1 107	3 638	112 929
December March	8 271	2 500 2 439	14 564 14 934	7 353 7 326	3 387 3 592	8 614 8 806	1 141	3 759 3 955	113 609
June	8 553 7 888	2 563	14 934	7 614	3 592 3 566	9 083	1 118 1 179	3 882	116 093 116 900
	7 000	2 303	14 37 3	7 014	3 300	9 000	1113	3 002	110 900
2012–13	7.054	0.404	45.000	7.750	0.004	0.005	4.040	0.700	447.000
September	7 651	2 434 2 504	15 322	7 758 7 738	3 694 3 922	9 085 9 199	1 212	3 783 3 828	117 303
December March	7 887 7 986	2 504 2 515	15 840 15 733	7 633	3 922 3 936	9 199	1 241 1 197	3 828 3 823	118 801 119 069
June	8 071	2 515	15 733	7 829	3 930 4 076	9 189	1 224	3 886	120 216
Julic	8071	2 303	13 320	1 029	4070	9 109	1 224	3 880	120 210
• • • • • • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •			• • • • • • • • •	• • • • • • • • • •	• • • • • • • • •	• • • • • • • •
				TREN	ID				
2010-11									
June	8 210	2 497	14 330	7 347	3 457	8 502	1 121	3 629	110 432
2011–12									
September	8 330	2 513	14 464	7 313	3 451	8 615	1 119	3 692	112 444
December	8 420	2 508	14 626	7 314	3 471	8 704	1 122	3 792	114 251
March	8 279	2 494	14 815	7 418	3 513	8 829	1 140	3 871	115 660
June	7 998	2 485	15 080	7 582	3 604	8 987	1 175	3 882	116 806
2012–13							-		
September	7 801	2 485	15 384	7 697	3 727	9 143	1 208	3 833	117 703
December	7 822	2 495	15 642	7 726	3 853	9 231	1 222	3 814	118 451
March	7 965	2 524	15 826	7 728	3 974	9 282	1 220	3 837	119 305
June	8 073	2 570	15 945	7 753	4 064	9 306	1 215	3 868	120 082
303	30.3	20.0	10 0 10	1 100	1007	3 000		2 300	002



WAGES AND SALARIES, Current prices - Percentage change from previous quarter

			Electricity,				Accom.		
			gas, water				and	Transport,	Information
	Mining	Manager	and waste	0	Wholesale	Retail	food	postal and	media and
	IVIININg	Manufacturing	services	Construction	trade	trade	services	warehousing	telecom.
	%	%	%	%	%	%	%	%	%
	• • • • •						• • • • • • • •		
				ORI	GINAL				
2010-11									
June	7.7	5.9	5.7	9.2	4.6	5.2	3.8	6.7	-2.2
		5.5	5.7	5.2	4.0	5.2	3.0	0.1	2.2
2011–12									
September	7.4	2.9	5.4	4.8	4.2	-1.5	2.3	3.2	5.8
December	5.2	0.1	1.0	5.6	3.2	6.4	3.1	4.4	2.1
March June	3.8 2.7	-4.5 2.3	-1.1 3.3	-4.5 6.1	0.6 5.7	-5.8 1.1	-5.5 0.4	-3.1 9.8	-5.4
	2.1	2.3	3.3	0.1	5.7	1.1	0.4	9.0	10.7
2012–13									
September	2.2	0.8	4.6	1.1	-1.5	1.8	4.9	-3.2	-9.3
December	-2.9	4.4	-0.2	1.2	4.0	8.3	2.4	0.6	1.7
March	2.4	-5.7	-3.8	-8.2	-3.8	-5.1	-5.1	-4.1	-5.9
June	-3.3	2.7	3.1	9.4	5.4	4.3	-0.1	3.6	7.6
				SEASONALI	Y ADJUST	ED			
2010-11									
June	7.8	2.2	3.4	3.3	2.5	2.8	4.7	2.8	-4.9
2011–12									
September	7.5	1.5	4.0	5.4	4.7	-1.0	2.1	3.7	5.7
December	6.1	-1.5	1.2	1.9	2.0	0.5	-1.1	2.9	1.0
March	2.6	2.0	2.2	4.0	3.4	1.6	-1.9	1.6	-1.3
June	2.8	-1.3	1.2	0.1	3.5	-1.5	1.0	5.6	7.0
2012-13									
September	2.3	-0.6	3.1	1.7	-1.0	2.6	4.5	-2.5	-9.2
December	-2.2	-0.6 2.7	0.1	-2.1	2.8	2.3	-1.6	-2.5 -0.9	-9.2 0.7
March	1.2	0.7	-0.7	-0.1	-1.1	2.2	-1.3	0.4	-1.5
June	-2.9	-1.2	1.1	3.2	3.1	1.8	0.2	-0.3	3.3
Julio	2.0	1.2	1.1	5.2	5.1	1.0	0.2	0.5	0.0
• • • • • • • • • • •	• • • • • •	• • • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	• • • • • • • •	• • • • • • • • • •	• • • • • • • •
				TR	END				
0040 44									
2010–11	7.0	4.0	2.0	2.0	0.5	0.0	0.0	2.0	0.7
June	7.2	1.6	3.9	3.6	2.5	0.8	2.8	3.0	0.7
2011–12									
September	7.0	0.9	3.3	4.0	3.3	0.8	1.7	3.0	1.5
December	5.6	0.4	2.0	3.5	3.5	0.3	-0.4	3.3	2.0
March	4.0	-0.2	1.8	2.6	2.9	0.1	-0.6	3.1	1.8
June	2.4	-0.2	1.9	1.4	2.2	0.7	0.9	1.8	-0.5
2012-13									
September	1.2	0.5	1.6	0.0	1.2	1.4	1.5	0.2	-2.2
December	-0.2	0.8	0.6	-0.4	0.7	2.2	0.3	-0.8	-2.2
March	-0.8	0.8	0.2	0.3	1.0	2.3	-0.7	-0.6	-0.6
June	-1.1	0.3	-0.2	0.7	1.3	1.9	-0.9	0.0	1.1

	Financial and insurance services	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Education and Training	Health Care and Social Assistance	Arts and recreation services	Other services	Total
	%	%	%	%	%	%	%	%	%
• • • • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • •	0.01010		• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •	• • • • • •
				ORIGIN	IAL				
2010–11									
June	-0.2	7.5	6.6	4.4	10.1	10.1	0.6	6.5	5.9
2011–12									
September	5.5	3.7	-1.3	-1.9	-1.2	-1.0	-1.4	-2.2	1.8
December	0.9	1.5	3.3	1.1	4.6	0.7	5.6	3.6	3.0
March	-0.3	-12.0	-3.2	-4.7	-9.1	-2.3	-5.5	2.1	-3.3
June	-9.0	11.8	5.8	10.2	9.9	8.8	6.7	2.2	4.5
2012-13									
September	-0.9	-4.5	0.2	0.0	1.1	-1.8	2.9	-4.0	-0.2
December	5.7	6.5	6.1	0.1	14.5	2.4	5.1	1.7	3.6
March	-1.9	-9.4	-6.3	-5.7	-13.9	-2.5	-7.3	-3.0	-5.1
June	-0.4	9.6	6.6	9.0	14.7	3.2	3.5	5.8	4.8
			SE	EASONALLY	ADJUSTED				
2010-11									
June	0.6	1.2	1.0	-1.1	-0.1	4.4	-0.7	2.5	2.1
2011–12									
September	3.7	3.0	0.8	-0.4	1.1	0.8	-1.3	-1.2	2.3
December	-2.0	-2.2	0.8	0.8	-3.1	-0.5	3.1	3.3	0.6
March	3.4	-2.4	2.5	-0.4	6.1	2.2	-2.0	5.2	2.2
June	-7.8	5.1	0.3	3.9	-0.7	3.1	5.5	-1.8	0.7
2012-13									
September	-3.0	-5.0	2.3	1.9	3.6	0.0	2.7	-2.6	0.3
December	3.1	2.9	3.4	-0.3	6.2	1.3	2.4	1.2	1.3
March	1.3	0.4	-0.7	-1.4	0.4	2.3	-3.6	-0.1	0.2
June	1.1	2.8	1.2	2.6	3.6	-2.4	2.3	1.7	1.0
				TREN	D				
				IIILIN	D				
2010-11									
June	0.4	2.0	1.3	0.1	-0.4	2.4	0.1	0.5	1.9
2011–12									
September	1.5	0.7	0.9	-0.5	-0.2	1.3	-0.1	1.7	1.8
December	1.1	-0.2	1.1	0.0	0.6	1.0	0.2	2.7	1.6
March	-1.7	-0.6	1.3	1.4	1.2	1.4	1.6	2.1	1.2
June	-3.4	-0.4	1.8	2.2	2.6	1.8	3.1	0.3	1.0
2012–13									
September	-2.5	0.0	2.0	1.5	3.4	1.7	2.8	-1.3	0.8
December	0.3	0.4	1.7	0.4	3.4	1.0	1.2	-0.5	0.6
March	1.8	1.2	1.2	0.0	3.4	0.5	-0.2	0.6	0.7
June	1.4	1.8	0.7	0.3	2.3	0.3	-0.3	0.8	0.7
									-



WAGES AND SALARIES BY STATE, Current prices

	New South			South	Western		Northern	Australian Capital	
	Wales	Victoria	Queensland	Australia	Australia	Tasmania	Territory	Territory	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • •	• • • • • • •	• • • • • • •	• • • • • • • • •		• • • • • • • •	• • • • • • •	• • • • • • •	• • • • • • •	• • • • • • • •
				ORIGIN	NAL				
2010–11 June	36 877	28 042	20 236	6 280	14 952	1 817	983	1 797	110 984
2011-12									
September	37 345	28 325	20 788	6 562	15 320	1 781	1 056	1 820	112 997
December	37 962	29 251	21 851	6 635	15 911	1 849	1 058	1 852	116 368
March	36 893	27 865	21 071	6 576	15 660	1 760	918	1 821	112 565
June	38 105	28 705	21 877	7 070	17 080	1 796	1 084	1 872	117 588
2012-13									
September	37 229	28 688	22 318	7 071	17 407	1 712	1 107	1 839	117 371
December	38 654	30 136	22 838	7 202	17 872	1 744	1 175	2 027	121 647
March	36 931	28 485	21 811	6 693	16 924	1 716	1 031	1 808	115 400
June	38 994	29 474	22 822	7 055	17 719	1 762	1 224	1 911	120 962
• • • • • • • • • •				• • • • • • •		• • • • • • • •	• • • • • • •	• • • • • • • •	
			SEAS	SONALLY	ADJUSTE	D			
2010-11									
June	36 500	28 002	20 035	6 274	14 830	1 795	961	1 769	110 415
2011–12									
September	37 453	28 336	20 686	6 566	15 288	1 809	1 029	1 799	112 929
December	37 089	28 402	21 349	6 504	15 590	1 819	1 024	1 843	113 609
March	38 068	28 743	21 887	6 725	16 162	1 783	1 004	1 881	116 093
June	37 711	28 675	21 700	7 051	16 938	1 772	1 055	1 843	116 900
2012-13									
September	37 350	28 697	22 204	7 071	17 368	1 741	1 081	1 822	117 303
December	37 765	29 271	22 306	7 060	17 514	1 717	1 134	2 012	118 801
March	38 103	29 371	22 633	6 854	17 469	1 738	1 132	1 868	119 069
June	38 583	29 443	22 666	7 028	17 569	1 738	1 189	1 883	120 216
				TREN	D				
2010-11									
June	36 630	27 922	20 113	6 360	14 835	1 795	981	1 756	110 432
2011–12									
September	37 112	28 297	20 708	6 444	15 230	1 811	1 007	1 808	112 444
December	37 530	28 514	21 305	6 584	15 671	1 809	1 018	1 846	114 251
March	37 707	28 609	21 706	6 774	16 240	1 793	1 026	1 849	115 660
June	37 669	28 699	21 922	6 970	16 857	1 765	1 048	1 859	116 806
2012-13									
September	37 607	28 875	22 115	7 065	17 312	1 741	1 084	1 885	117 703
December	37 736	29 116	22 347	7 020	17 476	1 731	1 119	1 910	118 451
March	38 109	29 351	22 563	6 968	17 529	1 730	1 149	1 913	119 305
June	38 547	29 537	22 712	6 948	17 559	1 736	1 179	1 896	120 082



WAGES AND SALARIES BY STATE, Current prices - Percentage change from previous quarter

	New South Wales	Victoria	Queensland	South Australia	Western Australia	Tasmania(a)	Northern Territory(a)	Australian Capital Territory(a)	Total
	%	%	%	%	%	%	%	%	%
	• • • • • •					• • • • • • • • •	• • • • • • • • •		• • • • • • •
				ORIG	INAL				
2010–11									
June	5.5	5.5	7.0	1.5	7.4	3.9	12.1	8.5	5.9
2011–12									
September	1.3	1.0	2.7	4.5	2.5	-2.0	7.4	1.3	1.8
December	1.7	3.3	5.1	1.1	3.9	3.8	0.1	1.8	3.0
March	-2.8	-4.7	-3.6	-0.9	-1.6	-4.8	-13.2	-1.6	-3.3
June	3.3	3.0	3.8	7.5	9.1	2.0	18.1	2.8	4.5
2012–13									
September	-2.3	-0.1	2.0	0.0	1.9	-4.7	2.1	-1.8	-0.2
December	3.8	5.0	2.3	1.9	2.7	1.8	6.1	10.2	3.6
March	-4.5	-5.5	-4.5	-7.1	-5.3	-1.6	-12.2	-10.8	-5.1
June	5.6	3.5	4.6	5.4	4.7	2.7	18.7	5.7	4.8
• • • • • • • • • •	• • • • • • •		• • • • • • • • • •	• • • • • • • • •	• • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	• • • • • • •
			S	EASONALL'	Y ADJUST	ED			
2010 11									
2010–11	4.0	0.0	4.0	0.5	2.0	4.0	0.7	0.4	0.4
June	1.2	2.0	1.9	-0.5	3.2	1.2	0.7	3.4	2.1
2011–12									
September	2.6	1.2	3.3	4.7	3.1	0.8	7.1	1.7	2.3
December	-1.0	0.2	3.2	-0.9	2.0	0.5	-0.6	2.5	0.6
March	2.6	1.2	2.5	3.4	3.7	-2.0	-1.9	2.0	2.2
June	-0.9	-0.2	-0.9	4.8	4.8	-0.7	5.1	-2.0	0.7
2012-13									
September	-1.0	0.1	2.3	0.3	2.5	-1.7	2.4	-1.2	0.3
December	1.1	2.0	0.5	-0.1	0.8	-1.3	5.0	10.4	1.3
March	0.9	0.3	1.5	-2.9	-0.3	1.2	-0.2	-7.1	0.2
June	1.3	0.2	0.1	2.5	0.6	0.0	5.1	0.8	1.0
				TRE	END				
2010–11									
June	1.4	1.5	2.1	1.0	3.4	1.5	3.9	2.6	1.9
2011-12									
September	1.3	1.3	3.0	1.3	2.7	0.9	2.6	3.0	1.8
December	1.1	0.8	2.9	2.2	2.9	-0.1	1.2	2.1	1.6
March	0.5	0.3	1.9	2.9	3.6	-0.9	0.7	0.2	1.2
June	-0.1	0.3	1.0	2.9	3.8	-1.5	2.1	0.5	1.0
2012-13									
September	-0.2	0.6	0.9	1.4	2.7	-1.4	3.5	1.4	0.8
December	0.3	0.8	1.0	-0.6	0.9	-0.6	3.2	1.3	0.6
March	1.0	0.8	1.0	-0.7	0.3	0.0	2.7	0.1	0.7
June	1.1	0.6	0.7	-0.3	0.2	0.3	2.6	-0.9	0.7

⁽a) The relative standard errors on movement estimates for these states are significantly higher than those of the larger states, and the quarterly movement estimates should be used with caution.

ABS • BUSINESS INDICATORS • 5676.0 • JUN 2013 55



SALES/WAGES AND SALARIES RATIO(a)(b), Current prices - Original

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	A Retail trade	ccommodation and food services	Transport, postal and warehousing
• • • • • • • • • •	• • • • •	• • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • •		• • • • • • • • •
2010-11								
June	10.23	6.79	12.96	5.45	13.14	9.25	3.86	5.06
2011-12								
September	10.20	6.76	13.28	5.12	13.15	9.58	4.00	4.93
December	9.59	6.71	12.41	5.04	13.14	10.00	4.04	4.94
March	7.84	6.43	12.42	4.61	12.46	9.38	3.99	4.79
June	8.30	6.53	13.14	5.03	12.66	9.59	3.91	4.62
2012-13								
September	7.82	6.57	14.79	4.85	12.99	9.47	3.97	4.82
December	7.99	6.44	13.71	5.12	12.83	9.66	4.08	5.06
March	7.34	6.14	13.97	4.71	12.30	9.02	3.96	5.00
June	8.22	6.34	14.08	4.99	12.38	8.88	3.91	4.86

Sales refer to Sales of goods and services.



${\tt SALES/WAGES\ AND\ SALARIES\ RATIO(a)(b),\ Current\ prices\ -\ Original\ {\it continued}}$

	Information media and tele- communications	Financial and insurance services(c)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services
• • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • • •
2010-11							
June	6.67	1.03	6.54	2.82	2.20	5.41	3.13
2011–12							
September	6.19	0.97	6.47	2.94	2.24	5.74	3.30
December	6.19	1.03	6.48	2.93	2.37	5.76	3.30
March	6.10	0.85	7.01	2.79	2.41	5.43	3.18
June	5.74	1.01	6.46	2.97	2.25	5.27	3.05
2012-13							
September	6.09	1.00	6.88	2.88	2.35	5.10	3.14
December	6.18	1.06	6.69	2.89	2.45	5.30	3.05
March	6.20	0.97	7.03	2.73	2.46	5.29	2.94
June	6.04	1.15	6.62	2.83	2.34	5.27	2.92

⁽b) Ratio is calculated by dividing Sales by Wages and salaries.

⁽a) Sales refer to Sales of goods and services. (c) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry



${\tt BUSINESS~GROSS~OPERATING~PROFITS/SALES~RATIO(a)(b),~Current~prices~-~Original}$

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
• • • • • • • • • • •	• • • • • •	• • • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • • • •	• • • • • • • • •	• • • • • • • • • • •	• • • • • • • • •
2010-11								
June	0.46	0.09	0.21	0.08	0.06	0.06	0.10	0.19
2011-12								
September	0.47	0.08	0.24	0.10	0.06	0.05	0.12	0.18
December	0.42	0.09	0.20	0.10	0.06	0.08	0.13	0.19
March	0.39	0.07	0.20	0.07	0.05	0.05	0.12	0.17
June	0.39	0.07	0.19	0.08	0.05	0.06	0.10	0.18
2012-13								
September	0.38	0.08	0.19	0.09	0.05	0.05	0.11	0.19
December	0.34	0.08	0.17	0.09	0.05	0.08	0.13	0.19
March	0.38	0.07	0.17	0.09	0.05	0.05	0.10	0.17
June	0.39	0.07	0.17	0.10	0.04	0.06	0.09	0.17

Sales refers to Sales of goods and services.



BUSINESS GROSS OPERATING PROFITS/SALES RATIO(a)(b), Current prices - Original

	Information media and tele- communications	Financial and insurance services(c)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services
0040 44							
2010–11 June	0.26	0.15	0.40	0.08	0.01	0.17	0.09
2011-12							
September	0.25	0.16	0.44	0.10	0.04	0.19	0.14
December	0.25	0.05	0.45	0.10	0.04	0.19	0.08
March	0.26	0.14	0.42	0.07	0.05	0.14	0.07
June	0.26	0.22	0.44	0.10	0.03	0.12	0.07
2012-13							
September	0.25	0.24	0.45	0.12	0.04	0.15	0.11
December	0.27	0.20	0.44	0.12	0.02	0.16	0.08
March	0.27	0.13	0.45	0.10	0.02	0.12	0.12
June	0.28	0.10	0.41	0.11	0.01	0.11	0.09
June	0.28	0.10	0.41	0.11	0.01	0.11	0.09

⁽a) Sales refers to Sales of goods and services.

⁽b) Ratio is calculated by dividing Business gross operating profits by

⁽b) Ratio is calculated by dividing Business gross operating profits by Sales.

⁽c) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry



	Mining	Manufacturing	Electricity, gas, water and waste services	Wholesale trade	Retail trade	Accommodation and food services
• • • • • • • • • •	• • • • • •	• • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • •		• • • • • • • • • • • •
2010–11						
June	0.25	0.54	0.07	0.47	0.40	0.09
2011-12						
September	0.24	0.52	0.06	0.46	0.40	0.08
December	0.25	0.51	0.06	0.46	0.36	0.08
March	0.31	0.57	0.06	0.48	0.40	0.07
June	0.31	0.53	0.06	0.45	0.38	0.07
2012-13						
September	0.33	0.52	0.05	0.45	0.39	0.06
December	0.32	0.50	0.05	0.45	0.36	0.06
March	0.35	0.58	0.06	0.47	0.40	0.06
June	0.32	0.54	0.05	0.45	0.38	0.06

⁽a) Sales refers to Sales of goods and services. (b) Ratio is calculated by dividing Inventories by Sales.

EFFECT OF NEW SEASONALLY ADJUSTED ESTIMATES ON TREND ESTIMATES

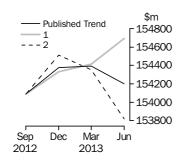
TREND REVISIONS

The most recent seasonally adjusted and trend estimates are likely to be revised when original estimates for subsequent quarters become available. To assess reliability of the trend estimate at the current end, the 'what-if' chart presents trend estimates under different scenarios for the next quarter. The approximate effect of two possible scenarios on the current and previous trend estimates for total company gross operating profits and total inventories are presented below.

- 1. Next quarter's seasonally adjusted estimate of total inventories, and seasonally adjusted estimate for company gross operating profits respectively, are higher than the current quarter's estimate by the percentage shown.
- 2. Next quarter's seasonally adjusted estimate of total inventories, and seasonally adjusted estimate for company gross operating profits respectively, are lower than the current quarter's estimate by the percentage shown.

INVENTORIES (CHAIN VOLUME MEASURES)

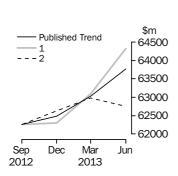
WHAT IF NEXT QUARTER'S SEASONALLY ADJUSTED ESTIMATE:



	Trend as published		rises by 1.09 this quarter	(1)	falls by 1.0% on this quarter (2)	
2012	\$m	%	\$m	%	\$m	%
September	154 091	0.5	154 091	0.5	154 091	0.5
December	154 376	0.2	154 331	0.2	154 513	0.3
2013						
March	154 392	0.0	154 412	0.1	154 350	-0.1
June	154 200	-0.1	154 693	0.2	153 816	-0.3

COMPANY GROSS OPERATING PROFITS (CURRENT PRICES)

WHAT IF NEXT QUARTER'S SEASONALLY ADJUSTED ESTIMATE:



		02/100/1/122/ /13/00/23 20/11/1/12/							
			rises by 4.4% of quarter (1)	on this	falls by 4.4 this quarte				
	\$m	%	\$m	%	\$m	%			
2012									
September	62 265	-0.8	62 265	-0.8	62 265	-0.8			
December	62 491	0.4	62 304	0.1	62 632	0.6			
2013									
March	63 032	0.9	63 091	1.3	62 977	0.6			
June	63 771	1.2	64 327	2.0	62 750	-0.4			

EXPLANATORY NOTES

INTRODUCTION

SCOPE AND COVERAGE

- **1** This publication contains estimates of sales of goods and services, wages and salaries (from the December quarter 2001 issue), company profits, and the book value of inventories for selected industries in Australia. The series have been compiled from data collected by the Australian Bureau of Statistics (ABS) in its Quarterly Business Indicators Survey. The survey, which was fully implemented in the March quarter 2001, collects data from private sector businesses.
- **2** The Quarterly Business Indicators Survey, like most ABS economic collections, takes its frame from Employing and Non-Employing Units on the ABS Business Register which is primarily based on ABN registrations to the Australian Business Register, which is managed by the Australian Taxation Office (ATO). The frame is updated quarterly to take account of new businesses and changes in the characteristics of businesses, such as industry and size.
- **3** Businesses are removed from the frame when their ABN has been cancelled by the ATO. This may occur when the business requests for its ABN to be cancelled or otherwise does not remit either Income Tax Withholding, or Goods and Services Tax, for the previous five quarters.
- **4** The statistics in this publication exclude micro non-employing businesses. Though there are a substantial number of these businesses, it is expected that they would not contribute significantly to the estimates, although the impact would vary from industry to industry.
- **5** Inventories data are not collected from businesses with fewer than 20 employees, as smaller businesses generally have difficulty in providing accurate quarterly information on the level of their inventories. Estimates for these businesses are derived by applying sales information to an estimated inventories to sales ratio.
- **6** Profits data are not collected from employing businesses with less than 20 employees. Estimates for these businesses are derived by applying sales information to an estimated profits to sales ratio.
- **7** The industries and the data items collected, classified according to the Australian and New Zealand Standard Industrial Classification (ANZSIC), 2006 (cat. no. 1292.0), included in this publication are:

SCOPE AND COVERAGE continued

Industries	Sales of goods and services	Wages and salaries	Profits	Inventories
Mining (Division B)	Υ	Υ	Υ	Υ
Manufacturing (Division C) Electricity, Gas, Water and Waste Services (Division D)	Y	Υ	Y	Υ
Electricity Supply (26)	Υ	Υ	Υ	Υ
Gas Supply (27) Water Supply, Sewerage and Drainage	Υ	Υ	Υ	Υ
Services (28) Waste Collection, Treatment and Disposal	Υ	Y	Υ	N
Services (29)	Υ	Υ	Υ	N
Construction (Division E)	Υ	Υ	Υ	N
Wholesale Trade (Division F)	Υ	Υ	Υ	Υ
Retail Trade (Division G)	Υ	Υ	Υ	Υ
Accommodation and Foods Services (Division H)	Υ	Υ	Υ	Υ
Transport, Postal and Warehousing (Division I) Information Media and Telecommunications	Υ	Υ	Υ	N
(Division J) Finance and Insurance Services (Div. K)	Υ	Υ	Υ	N
Depository Financial Intermediation (622)	N	Υ	N	N
Non-Depository Financing (623)	Υ	Y	Υ	N
Financial Asset Investing (624)	Υ	Y	Υ	N
Insurance and Super. Funds (63)	N	Y	N	N
Auxiliary Finance and Insurance Services (64)	Υ	Υ	Y	N
Rental, Hiring and Real Estate Services (Division L)	Υ	Υ	Υ	N
Professional, Scientific and Technical Services (Division M)	Υ	Υ	Υ	N
Administrative and Support Services (Division N)	Y	Y	Y	N
Education and Training (Division P)	N	Y	N	N
Health Care and Social Assistance (Division Q)	N	Υ	N	N
Arts and Recreational Services (Division R)	Y	Y	Υ	N
Other Services (Division S)	Υ	Υ	Υ	N

STATISTICAL UNIT

- **8** In the Quarterly Business Indicators Survey the statistical unit used to represent businesses, and for which statistics are reported, is the Australian Business Number (ABN) unit, in most cases. The ABN unit is the business unit which has registered for an ABN, and thus appears on the ATO administered Australian Business Register. This unit is suitable for ABS statistical needs when the business is simple in structure.
- **9** For more significant and diverse businesses where the ABN unit is not suitable for ABS statistical needs, the statistical unit used is the Type of Activity Unit (TAU). A TAU is comprised of one or more business entities, sub-entities or branches of a business entity within an Enterprise Group that can report production and employment data for similar economic activities. When a minimum set of data items is available, a TAU is created which covers all the operations within an industry subdivision (and the TAU is classified to the relevant subdivision of the Australian and New Zealand Standard Industrial Classification (ANZSIC)). Where a business cannot supply adequate data for each industry, a TAU is formed which contains activity in more than one industry subdivision and the TAU is classified to the predominant ANZSIC subdivision. The businesses that contribute to the statistics in this publication are classified:
 - by institutional sector, in accordance with the Standard Institutional Sector
 Classification of Australia (SISCA), which is detailed in Standard Economic Sector
 Classifications of Australia (SESCA) (cat. no. 1218.0)
 - by industry, in accordance with the Australian and New Zealand Standard Industrial Classification (ANZSIC), 2006 (cat. no. 1292.0), 2006 (cat.no.1292.0)

CLASSIFICATIONS

- **10** The Australian and New Zealand Standard Industrial Classification has been developed for use in both countries for the production and analysis of industry statistics. For more information, users are referred to Australian and New Zealand Standard Industrial Classification (ANZSIC), 2006 (cat. no. 1292.0).
- **11** In order to classify data by industry, each statistical unit (as defined above) is classified to the Australian and New Zealand Standard Industrial Classification industry in which it mainly operates.

SURVEY METHODOLOGY

- **12** The survey is conducted by mail on a quarterly basis. It is based on a random sample of approximately 16,000 units which is stratified by industry, state/territory and number of employees. All private sector units with over 300 employees, and other statistically significant units, such as joint venture partners, are included in the sample.
- **13** Respondents are asked to provide data on the same basis as their own management accounts. Where a selected unit does not respond in a given survey period, a value is estimated. If data are subsequently provided, the estimated value is replaced with the reported data. Aggregates are calculated from all data using the 'number raised' estimation technique. Data are edited at both individual unit level and aggregate level.

TIMING OF SURVEY CYCLE

14 Surveys are conducted in respect of each quarter and returns are completed during the eight or nine week period after the end of the quarter to which survey data relate e.g. December quarter survey returns are completed during January and February.

SAMPLE REVISION

- 15 The survey frames and samples are revised each quarter to ensure that they remain representative of the survey population. The timing for creating each quarter's survey frame is consistent with that of other ABS business surveys. This provides for greater consistency when comparing data across surveys.
- **16** Additionally, with these revisions to the sample, some of the units from the sampled sector are rotated out of the survey and are replaced by others, to spread the reporting workload equitably.

SEASONAL ADJUSTMENT

- **17** The quarterly original estimates in this publication are affected in varying degrees by seasonal influences. The seasonal adjustment process estimates and removes the effects of normal seasonal variations from the original estimates so that the effects of other influences can be more clearly recognised.
- 18 In the seasonal adjustment process, account has been taken of normal seasonal factors (e.g. increase in retail sales due to the Christmas period) to produce the seasonally adjusted estimates. Particular care should be taken in interpreting quarterly movements in the seasonally adjusted estimates because seasonal adjustment does not remove the effect of irregular or non-seasonal influences (e.g. change in interest rates) and reflects the sampling and other errors to which the original estimates are subject.
- 19 In this publication, the seasonally adjusted estimates are produced by the concurrent seasonal adjustment method which takes account of the latest available original estimates. This method improves the estimation of seasonal factors, and therefore, the seasonally adjusted and trend estimates for the current and previous quarters. As a result of this improvement, revisions to the seasonally adjusted and trend estimates will be observed for recent periods. A more detailed review is conducted annually prior to the September quarter release using data up to and including the June quarter.
- 20 The revision properties of the seasonally adjusted and trend estimates can be improved by the use of autoregressive integrated moving average (ARIMA) modelling. ARIMA modelling relies on the characteristics of the series being analysed to project future period data. The projected values are temporary, intermediate values, that are only used internally to improve the estimation of the seasonal factors. The projected data

SEASONAL ADJUSTMENT continued

do not affect the original estimates and are discarded at the end of the seasonal adjustment process. The Quarterly Business Indicators Survey uses ARIMA modelling where appropriate for individual time series. The ARIMA model is assessed as part of the annual reanalysis and following the 2012 annual reanalysis, 20% of the Quarterly Business Indicators Survey eligible series use an ARIMA model. For more information on the details of ARIMA modelling see **Feature article: Use of ARIMA modelling to reduce revisions** in the October 2004 issue of **Australian Economic Indicators (cat. no. 1350.0)**.

TREND ESTIMATES

- 21 The trend estimates are derived by applying a 7-term Henderson moving average to the seasonally adjusted estimates. The 7-term Henderson moving average is symmetric, but as the end of a time series is approached, asymmetric forms of the moving average are applied. The asymmetric moving average has been tailored to suit the particular characteristics of individual series and enable trend estimates for recent quarters to be produced. Estimates of the trend will be improved at the current end of the time series as additional observations become available. This improvement is due to the combined effect of the concurrent seasonal adjustment methodology and the application of different asymmetric moving averages for the most recent three quarters. As a result of the improvement, revisions to the trend estimates will generally be observed for the most recent three quarters. ABS research shows that about 75% of the total revision to the trend estimate at the current end is due to the use of different asymmetric moving averages when the original estimate is available for the next quarter.
- 22 There may also be revisions because of changes in the original estimates. As a result of these revisions, the seasonally adjusted and trend estimates will also be revised. For further information, see Information Paper: A Guide to Interpreting Time Series Monitoring Trends (cat. no. 1349.0) or contact the Assistant Director, Time Series Analysis on Canberra (02) 6252 6345 or email <time.series.analysis@abs.gov.au>.

CHAIN VOLUME MEASURES

- 23 The chain volume measures appearing in this publication are annually reweighted chain Laspeyres indexes referenced to current price values in the chosen reference year (currently 2010-11). The current price values may be thought of as being the product of a price and quantity. The value in chain volume terms can be derived by linking together movements in volumes, calculated using the average prices of the previous financial year and applying compound movements to the current price estimates of the reference year. Each year's quarter-to-quarter growth rates in the chain volume series are based on the prices of the previous financial year, except for those quarters of the latest incomplete year which are based upon the second most recent financial year. Quarterly chain volume estimates are benchmarked to annual chain volume estimates, so that the quarterly estimates for a financial year sum to the corresponding annual estimate.
- 24 With each release of the September quarter issue of this publication, a new base year is introduced and the reference year is advanced one year to coincide with it. This means that with the release of the September quarter 2012 issue of this publication, the chain volume measures for 2011–12 will have 2010–11 (the previous financial year) as their base year rather than 2009–10, and the reference year is 2010–11. A change in the reference year changes levels but not growth rates for all periods. A change in the base year can result in revisions, small in most cases, to growth rates for the last year.
- 25 Chain volume measures are not generally additive. In other words, component chain volume measures do not, in general, sum to a total in the way original current price components do. For inventories and sales data, this means that the chain volume estimates for industry groups will not add to the total for Australia. In order to minimise the impact of this, the ABS uses the latest base year as the reference year. By adopting this approach, additivity does exist for the quarters following the reference year and non-additivity is relatively small for the quarters in the reference year and those

CHAIN VOLUME MEASURES continued

COMPARABILITY WITH
NATIONAL ACCOUNTS AND
OTHER ABS ESTIMATES

immediately preceding it. For further information on chain volume measures, refer to the Information Paper: Introduction of Chain Volume Measures in the Australian National Accounts (cat. no. 5248.0).

- 26 The data collected in the Quarterly Business Indicators Survey are used in the compilation of the quarterly estimates of the Australian National Accounts. Inventories data are used to compile estimates of the increase in book value of non-farm inventories. Estimates of sales of goods and services are used to help derive quarterly chain volume measures of gross value added for selected industries. Company gross operating profits data are used to compile estimates of gross operating surplus of private non-financial corporations. From March quarter 2002, estimates of wages and salaries are being used to compile estimates for compensation of private sector employees. For further details see Australian National Accounts: Concepts, Sources and Methods (cat. no. 5216.0).
- **27** However the statistics in this publication will differ from corresponding statistics in the quarterly Australian National Accounts for the following reasons:
 - The national accounts estimates are benchmarked to annual supply and use tables which are based on annual Economy Wide Survey and taxation data.
 - The national accounts estimates include estimates for businesses classified to industries not in scope of the Quarterly Business Indicators Survey.
 - The national accounts estimates for gross operating surplus of private non-financial corporations are after deduction of the inventory valuation adjustment which measures the portion of income attributable to holding gains or losses resulting from inventory valuation practices.
 - In many cases, the processes used to seasonally adjust national accounts estimates are different to those used for the seasonally adjusted estimates in this publication.
- 28 The estimates for sales of goods and services by Retail trade in this publication will differ from turnover estimates included in Retail Trade, Australia (cat. no. 8501.0). The latter publication presents monthly estimates of the value of turnover of retail businesses, and is sourced from the Retail Business Survey. Estimates for sales of goods and services in this publication exclude the Goods and Services Tax, while turnover collected in the Retail Business Survey includes the Goods and Services Tax. In addition, the Retail Business Survey includes some businesses classified to ANZSIC divisions other than the Retail trade division, and includes retail establishments associated with management units that are not classified to the Retail trade division. The use of different samples in the Retail Business Survey and Quarterly Business Indicators Survey will also contribute to differences.

AUSTRALIAN INTERNATIONAL FINANCIAL REPORTING STANDARDS

- 29 The new Australian equivalents to International Financial Reporting Standards (AIFRS) began to be progressively implemented in Australia from 1 January 2005. As a result, a number of items in the financial accounts of Australian businesses have been affected by changed definitions which have in turn impacted upon both Income Statements and Balance Sheets. A range of ABS economic collections source data from financial accounts of businesses and use those data to derive economic statistics. There have been no changes in the associated economic definitions.
- **30** After monitoring data items since March quarter 2005 it has been concluded that most affected published data series have been impacted by data breaks, but that the magnitude of such breaks cannot be determined without imposing disproportionate load upon data providers to ABS surveys and other administratively collected data. ABS will continue to monitor developments and report any significant identified impacts or changes in methodology as a result of AIFRS.

GENERAL ACKNOWLEDGMENT

31 ABS publications draw extensively on information provided freely by individuals, businesses, governments and other organisations. Their continued cooperation is very much appreciated; without it, the wide range of statistics published by the ABS would not be available. Information received by the ABS is treated in strict confidence as required by the *Census and Statistics Act 1905*.

RELATED PUBLICATIONS

- **32** Users may also wish to refer to the following publications:
 - Australian National Accounts: Concepts, Sources and Methods (cat. no. 5216.0)
 - Australian National Accounts: National Income, Expenditure and Product (cat. no. 5206.0)
 - Australian Industry (cat. no. 8155.0)
 - Information Paper: Introduction of Chain Volume Measures in the Australian National Accounts (cat. no. 5248.0)
 - Information Paper: Improvements to Australian Bureau of Statistics Quarterly Business Indicators (cat. no. 5677.0)

33 Information on the Quarterly Business Indicators Survey and survey outputs are

- Manufacturing Production, Australia (cat. no. 8301.0)
- Private New Capital Expenditure and Expected Expenditure, Australia (cat. no. 5625.0)
- Retail Trade, Australia (cat. no. 8501.0)

ABS WEB SITE

published on this web site: see the Topics @ a Glance pages.

DATA AVAILABLE ON REOUEST **34** As well as the statistics included in this and related publications, the ABS may have other relevant data available on request. These series include more detailed industry data (e.g. Manufacturing subdivision), and wages and salaries by state/territory by industry. The availability of more detailed data are subject to confidentiality and quality checks. Inquiries should be made to the National Information and Referral Service on 1300 135 070.

TECHNICAL NOTE DATA QUALITY

RELIABILITY OF THE ESTIMATES

- **1** Estimates provided in this publication are subject to non-sampling and sampling error. The most common way of quantifying sampling error is to calculate the standard error for the published estimate. This is discussed in paragraphs 6 to 9 below.
- **2** Estimates that have an estimated relative standard error between 10% and 25% are annotated with the symbol '^'. These estimates should be used with caution as they are subject to sampling variability too high for some purposes. Estimates with an RSE between 25% and 50% are annotated with the symbol '*', indicating that the estimate should be used with caution as it is subject to sampling variability too high for most practical purposes. Estimates with an RSE greater than 50% are annotated with the symbol '**' indicating that the sampling variability causes the estimates to be considered too unreliable for general use. These annotations have only been applied to estimates from the March quarter 2009.
- **3** Non-sampling errors may arise as a result of errors in the reporting, recording or processing of the data and can occur even if there is a complete enumeration of the population. These errors can be introduced through inadequacies in the questionnaire, treatment of non-response, inaccurate reporting by respondents, errors in the application of survey procedures, incorrect recording of answers, and errors in data entry and processing. Inventories data for businesses with less than 20 employees are derived and could therefore be subject to error (although this error is estimated to be less than the sampling and non-sampling error resulting from directly collecting these data).
- **4** Estimates for the latest quarter presented in this publication are considered preliminary and revised estimates will be released with the next issue. As discussed in paragraphs 20 and 21 of the Explanatory Notes, seasonally adjusted and trend estimates are also subject to revision as more data are revised and more data becomes available.
- **5** It is difficult to measure the size of non-sampling errors. However, every effort is made in the design of the survey and development of survey procedures to minimise their effects.
- **6** The estimates in this publication are based on a sample drawn from units in the surveyed population. Because the entire population is not surveyed, the published estimates are subject to sampling error. In calculating the standard error for the statistics in this publication, the ABS would prefer to produce a smoothed standard error for the major published aggregates as this approach takes account of the variability in standard error estimates for quarterly statistics. This estimated standard error would then be used as an indication of the sampling error for the current published series. Standard errors are based upon the data in the currently published quarter. Details of standard errors are

STANDARD ERRORS

available below.

LEVEL ESTIMATES

- **7** To illustrate, let us say that the published level estimate for company profits before income tax is \$8,900m and the calculated standard error in this case is \$200m. The standard error is then used to interpret the level estimate of \$8,900m. For instance, the standard error of \$200m indicates that:
 - There are approximately two chances in three that the real value falls within the range \$8,700m to \$9,100m (\$8,900m ± \$200m).
 - There are approximately nineteen chances in twenty that the real value falls within the ranges \$8,500m and \$9,300m ($\$8,900m \pm \$400m$).
 - The true value in this case is the result we would obtain if we could enumerate the total population.
- **8** The following table shows the standard errors for national and state quarterly level estimates based upon the data in the current quarter.

	Company	Company	Sales of		
	gross	profits	goods		Wages
	operating	before	and		and
	profits	income tax	services	Inventories	salaries
	\$m	\$m	\$m	\$m	\$m
Mining	124	91	446	144	89
Manufacturing	169	163	1 034	787	226
Electricity, gas, water and waste					
services	37	35	145	14	21
Construction	304	303	2 397	na	522
Wholesale trade	251	253	2 424	1 356	207
Retail trade	112	112	1 292	608	155
Accommodation and food					
services	73	74	629	54	156
Transport, postal and					
warehousing	277	130	986	na	178
Information media and					
telecommunications	56	60	280	na	54
Financial and insurance services	126	203	414	na	251
Rental, hiring and real estate					
services	189	197	699	na	99
Professional, scientific and					
technical services	298	504	1 999	na	606
Administrative and support					
services	121	142	1 006	na	253
Education and Training	na	na	na	na	147
Health Care and Social					
Assistance	na	na	na	na	332
Arts and recreation services	59	54	202	na	47
Other services	72	73	581	na	182
Total	698	776	4 417	1 593	1 062
New South Wales	na	na	1 875	na	546
Victoria	na	na	2 642	na	500
Queensland	na	na	2 138	na	418
South Australia	na	na	1 216	na	224
Western Australia	na	na	1 709	na	398
Tasmania	na	na	481	na	100
Northern Territory	na	na	621	na	93
Australian Capital Territory	na	na	635	na	235
Addition Capital Territory	IId	IIa	033	IIa	255
Australia	698	776	4 417	1 593	1 062

na not available

MOVEMENT ESTIMATES

- **9** The following example illustrates how to use the standard error to interpret a movement estimate. Let us say that one quarter the published level estimate for inventories is \$90,000m, and the next quarter the published level estimate is \$92,000m. In this example the calculated standard error for the movement estimate is \$850m. The standard error is then used to interpret the published movement estimate of +\$2,000m. For instance, the standard error of \$850m indicates that:
 - There are approximately two chances in three that the real movement over the two quarter period falls within the range \$1,150m to \$2,850m ($$2,000m \pm $850m$).
 - There are approximately nineteen chances in twenty that the real movement falls within the range \$300m to \$3,700m ($2,000m \pm 1,700m$)
- **10** The following table shows the standard errors for national quarterly movement estimates based upon the data in the current quarter.

	Company gross operating profits	Company profits before income tax	Sales of goods and services	Inventories	Wages and salaries
	\$m	\$m	\$m	\$m	\$m
Mining	100	72	296	72	51
Manufacturing	165	174	1 042	545	170
Electricity, gas, water and waste					
services	57	62	158	9	13
Construction	278	279	1 620	na	280
Wholesale trade	188	184	957	589	115
Retail trade	98	90	891	469	105
Accommodation and food services	62	65	364	41	96
Transport, postal and warehousing	131	87	539	na	107
Information media and					
telecommunications	40	52	235	na	34
Financial and insurance services	98	205	273	na	134
Rental, hiring and real estate services	149	143	492	na	80
Professional, scientific and technical					
services	234	319	1 038	na	295
Administrative and support services	97	107	490	na	184
Education and Training	na	na	na	na	65
Health Care and Social Assistance	na	na	na	na	222
Arts and recreation services	61	67	157	na	16
Other services	76	78	428	na	135
Total	476	519	2 548	911	579

na not available

ADJUSTMENTS TO ESTIMATES

11 Adjustments are included in the estimates to allow for lags in processing new businesses to the Australian Business Register. The following table shows the adjustments made to the current quarter's original estimates in current price terms:

	June Quarter 2013
	%
Company gross operating profits	0.9
Company profits before income tax	0.9
Sales of goods and services	1.2
Inventories	0.8
Wages and salaries	1.5

ADJUSTMENTS TO ESTIMATES continued

12 As previously discussed, the estimates presented in this publication are partial indicators used in the compilation of the quarterly national accounts. The movements in the Business Indicators estimates will not always be the same as the movements in the comparable national accounts series but they should be reasonably consistent after taking account of differences in concepts, scope and methodology described in paragraph 26 of the Explanatory Notes. If after taking account of these differences, there are concerns about data quality and coherence, the national accounts area provides feedback to the survey area. This process may result in adjustments being applied to the Business Indicators estimates prior to release in this publication. The objective use of the national accounts framework to provide data coherence across all ABS economic statistics ensures that a common understanding of recent economic developments is presented.

SALES OF GOODS AND SERVICES TIME SERIES **13** This publication includes estimates of sales of goods and services, by industry, and by state/territory, but estimates of national total sales of goods and services are not published. Total sales of goods and services is not an adequate indicator of the performance of the Australian economy as it includes duplication; for example, goods sold by retailers may also be included in goods sold by wholesalers in the same period. However this publication does include total sales of goods and services, by state/territory, as it is considered that there may be interest in this item as a measure of relative activity. This data should be used with caution given the potential for the data to include duplication across industries.

PROFITS TIME SERIES

- **14** Estimates of gross operating profits are compiled by deducting estimates of items that do not involve the production of goods and services from estimates of profits before income tax. These items include: depreciation, net interest paid, net foreign exchange gains/losses and unrealised gains/losses on the revaluation of assets. These items are considered out of scope of the national accounts item gross operating surplus.
- **15** As indicated in paragraph 6 of the Explanatory Notes, income items (other than sales of goods and services), expense items (other than labour costs) and profits are only collected for businesses employing 20 or more persons in the Quarterly Business Indicators Survey (QBIS).

WAGES TIME SERIES

16 The Introduction of the Quarterly Business Indicators Survey from March quarter 2001 included the collection of private sector wages and salaries by industry.

PRIVATISED MARKETING AUTHORITIES

- 17 Three significant privatised marketing authorities came into scope of the estimates in this publication from the September quarter 1999. The introduction of these units resulted in a break in series for estimates for inventories and sales of goods and services between the June and September quarters 1999 and comparison of the series over time should be undertaken with care.
- **18** The methodology used by the ABS has ensured that the trend series has not been distorted by the introduction of these units, although there is a trend break evident between the June and September quarters 1999. For this reason, the trend estimates of movement have not been released for the Wholesale trade inventories, Total inventories and Wholesale trade sales series in respect of the September quarter 1999.

PRIVATISATION OF TELSTRA CORPORATION

19 Telstra Corporation was effectively privatised on 20 November 2006. For the purposes of ABS statistics this change from public sector to private sector was effective from March quarter 2007. This has impacted on some data series presented in this publication, particularly the March quarter 2007 movements. The data items affected are sales of goods and services, wages and salaries, company gross operating profits and the related profits series in the Manufacturing and Information media and telecommunications industry. The introduction of Telstra has resulted in a break in series for some series in this publication between the December quarter 2006 and March quarter 2007. The movement trend estimates, in percentage terms, have therefore not been released for the March quarter 2007.

TREND BREAK

20 In the June quarter 2010 release, trend break corrections were applied to Mining and Total company gross operating profits, company profits before income tax, business gross operating profits and Mining sales. These corrections were necessary due to very large mining commodity contract price rises that occurred on 1st April 2010. Trend break corrections were also applied to Manufacturing and Western Australian Sales of goods and services due to the movement of a major manufacturing business from the private to public sector. When a trend break occurs in a time series it is important that the trend movement estimate be treated with caution, hence the suppression of the quarterly and annual movement estimates for June 2010.

GLOSSARY

A company The definition of company has been expanded to include quasi-corporations as well as

incorporated private sector business enterprises. For the purpose of the survey, branches of overseas companies operating in Australia are included but overseas

branches of Australian companies are excluded.

Business gross operating profit The sum of unincorporated gross operating profit and company gross operating profit.

Company gross operating Selected items are excluded from company profits before income tax to provide a

measure of underlying company profits. These items include interest income and expenses; depreciation and amortisation; and selected items which do not involve the production of goods and services such as net foreign exchange gains/losses, gains/losses arising from the sale of non-current assets, and net unrealised gains/losses from the

revaluation of current or non-current assets.

capital profits or losses arising from the sale of businesses' own capital goods and

dividends received.

profits

income tax

Inventories All inventories of materials etc., work in progress and finished goods owned by the

business, whether held at locations of the business or elsewhere. Inventories are

recorded at book value at the end of the quarter.

Quasi-corporations Large and easily identified unincorporated enterprises such as partnerships of companies

or unit trusts of companies.

Sales of goods and services This item includes sales of goods by the business and income from services provided

such as commission income, repair and service income and fees, management fees, rent leasing and hiring income, delivery and installation charges, income from consulting services, sponsorship income, membership/subscription fees and royalties income. State/territory income from sales of goods and services is reported by businesses for the

sales of goods and services from each state/territory in which the business operates.

Unincorporated businesses Businesses not in the corporate sector as defined under the glossary term 'a company'.

Unincorporated gross Same definition as company gross operating profit except it includes only

operating profit unincorporated businesses.

Wages and salaries Gross earnings before taxation and other deductions. Includes provisions for employee

entitlements.

FOR MORE INFORMATION .

INTERNET

www.abs.gov.au the ABS website is the best place for data from our publications and information about the ABS.

INFORMATION AND REFERRAL SERVICE

Our consultants can help you access the full range of information published by the ABS that is available free of charge from our website. Information tailored to your needs can also be requested as a 'user pays' service. Specialists are on hand to help you with analytical or methodological advice.

PHONE 1300 135 070

EMAIL client.services@abs.gov.au

FAX 1300 135 211

POST Client Services, ABS, GPO Box 796, Sydney NSW 2001

FREE ACCESS TO STATISTICS

All statistics on the ABS website can be downloaded free of charge.

WEB ADDRESS www.abs.gov.au